

<b>Jumbo (6000+) Association Name</b>	<b>Region</b>	<b>Total Membership</b>	<b>2018</b>	<b>\$/Contributor</b>	<b>\$/Member</b>	<b>2017</b>	<b>2016</b>	<b>Change</b>	<b>Notes</b>
Beverly Hills/Greater LA	17	10,112	15%	\$131	\$20	15%	13%	0%	
Greater San Diego	24	12,913	14%	\$33	\$6	18%	15%	-4%	
Orange County	32	12,664	23%	\$47	\$10	21%	18%	2%	
Pacific West	23	11,721	55%	\$52	\$31	60%	58%	-5%	Winner Contest #2
Sacramento	3	6,354	19%	\$143	\$19	13%	16%	6%	Winner Contest #3
Southland Regional	18	9,565	26%	\$77	\$9	12%	30%	14%	
<b>AVERAGES</b>			<b>25%</b>	<b>\$81</b>	<b>\$16</b>	<b>23%</b>	<b>25%</b>	<b>2%</b>	