

Price per Square Foot & Sales to List Ratio (Condo & Townhomes)
Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted

December-18	Price per Square Foot			Sales Price to List Price Ratio		
State/Region/County	Dec-18	Nov-18	Dec-17	Dec-18	Nov-18	Dec-17
CA Condo/Townhomes	\$384	\$395	\$373	97.9%	98.2%	100.0%
Los Angeles Metropolitan Area	\$358	\$360	\$348	97.7%	98.0%	98.9%
Central Coast	\$445	\$446	\$466	97.7%	97.4%	98.3%
Central Valley	\$184	\$183	\$174	98.3%	96.9%	100.0%
Inland Empire	\$212	\$208	\$192	96.8%	97.5%	97.0%
S.F. Bay Area	\$577	\$588	\$566	99.1%	100.0%	102.9%
S.F. Bay Area	Dec-18	Nov-18	Dec-17	Dec-18	Nov-18	Dec-17
Alameda	\$532	\$524	\$519	100.0%	100.0%	103.2%
Contra Costa	\$411	\$414	\$392	99.9%	99.3%	100.0%
Marin	\$504	\$554	\$559	98.0%	98.8%	102.1%
Napa	\$364	\$496	\$347	97.8%	97.7%	97.8%
San Francisco	\$1,072	\$1,085	\$1,042	100.0%	100.0%	100.6%
San Mateo	\$751	\$795	\$772	98.9%	102.2%	106.9%
Santa Clara	\$647	\$649	\$689	97.9%	98.6%	109.6%
Solano	\$256	\$252	\$235	99.0%	99.3%	100.0%
Sonoma	\$332	\$331	\$336	92.9%	97.1%	101.4%
Southern California	Dec-18	Nov-18	Dec-17	Dec-18	Nov-18	Dec-17
Los Angeles	\$366	\$371	\$360	98.4%	98.8%	100.0%
Orange	\$408	\$406	\$400	97.2%	97.4%	98.7%
Riverside	\$213	\$210	\$194	96.6%	97.2%	96.6%
San Bernardino	\$203	\$204	\$190	98.0%	100.0%	100.0%
San Diego	\$370	\$369	\$364	97.1%	97.6%	98.6%
Ventura	\$323	\$320	\$324	97.4%	98.5%	98.9%
Central Coast	Dec-18	Nov-18	Dec-17	Dec-18	Nov-18	Dec-17
Monterey	\$472	\$405	\$408	97.4%	97.1%	95.6%
San Luis Obispo	\$339	\$312	\$396	98.1%	97.9%	99.9%
Santa Barbara	NA	\$499	\$485	NA	97.9%	97.7%
Santa Cruz	\$494	\$472	\$522	93.3%	96.5%	99.9%
Central Valley	Dec-18	Nov-18	Dec-17	Dec-18	Nov-18	Dec-17
Fresno	\$121	\$132	\$125	100.0%	97.1%	99.2%
Glenn	NA	NA	NA	NA	NA	NA
Kern	\$91	\$108	\$106	96.8%	98.1%	96.5%
Kings	NA	\$75	\$90	NA	\$1	\$1
Madera	NA	NA	NA	NA	NA	NA
Merced	NA	\$146	\$96	NA	93.9%	96.1%
Placer	\$236	\$222	\$210	98.7%	94.6%	98.6%

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	Dec-18	Nov-18	Dec-17	Dec-18	Nov-18	Dec-17
Sacramento	\$196	\$195	\$183	98.4%	96.9%	100.0%
San Benito	\$259	\$278	\$303	97.2%	97.4%	100.0%
San Joaquin	\$171	\$184	\$181	98.6%	95.8%	100.0%
Stanislaus	\$180	\$186	\$158	100.0%	97.7%	95.7%
Tulare	\$116	\$113	\$134	94.7%	98.9%	95.5%
Other Counties in California	Dec-18	Nov-18	Dec-17	Dec-18	Nov-18	Dec-17
Amador	NA	NA	NA	NA	NA	96.7%
Butte	\$184	\$184	\$141	101.7%	99.3%	96.5%
Calaveras	NA	NA	\$118	NA	NA	79.3%
Del Norte	NA	NA	NA	NA	NA	NA
El Dorado	\$336	\$254	\$221	97.1%	98.5%	94.6%
Humboldt	\$167	NA	NA	94.6%	NA	NA
Lake	\$161	\$171	\$263	94.0%	93.3%	94.8%
Lassen	NA	NA	NA	NA	NA	NA
Mariposa	\$107	NA	NA	91.0%	NA	NA
Mendocino	NA	NA	NA	NA	NA	NA
Mono	NA	NA	NA	NA	NA	NA
Nevada	NA	NA	NA	NA	NA	NA
Plumas	\$164	\$166	\$164	94.6%	94.9%	94.4%
Shasta	\$168	\$118	\$198	96.6%	95.3%	97.9%
Siskiyou	\$111	\$123	\$76	92.5%	98.6%	94.8%
Sutter	\$113	\$118	\$98	92.6%	96.1%	96.3%
Tehama	\$108	\$92	NA	96.5%	93.2%	NA
Tuolumne	NA	NA	NA	NA	NA	NA
Yolo	\$231	\$312	\$194	99.1%	97.4%	101.3%
Yuba	\$146	NA	NA	99.2%	NA	NA

Note: The MLS median price and sales data in the table below are generated from a survey of more than 75 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.

Greater Los Angeles Area is a 5- region that includes Los Angeles , Orange , Riverside , San Bernardino , and Ventura

S.F. Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano, and Sonoma

Inland Empire includes Riverside and San Bernardino

Note: "r" = revised

Scheduled Date for Press Release:

01/17/19