

**Supply Indicators - (Condo & Townhomes)**  
**Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted**

<b>October-18</b>	<b>Unsold Inventory Index</b>			<b>Median Time on Market</b>		
<b>State/Region/County</b>	<b>Oct-18</b>	<b>Sep-18</b>	<b>Oct-17</b>	<b>Oct-18</b>	<b>Sep-18</b>	<b>Oct-17</b>
CA Condo/Townhomes	3.1	3.6	2.3	21.0	20.0	16.0
Los Angeles Metropolitan Area	3.4	3.9	2.7	28.0	27.0	21.0
Inland Empire	3.9	4.0	4.0	40.5	41.0	41.5
Central Coast	3.7	4.2	2.7	25.5	34.5	19.5
Central Valley	2.6	3.1	1.9	19.0	14.0	11.0
S.F. Bay Area	2.4	2.8	1.5	16.0	16.0	13.0
<b>S.F. Bay Area</b>	<b>Oct-18</b>	<b>Sep-18</b>	<b>Oct-17</b>	<b>Oct-18</b>	<b>Sep-18</b>	<b>Oct-17</b>
Alameda	2.3	2.6	1.4	14.0	15.0	13.0
Contra Costa	2.2	2.2	1.8	14.0	15.0	14.0
Marin	2.3	3.5	2.4	29.0	39.0	22.0
Napa	4.0	3.1	1.8	65.0	41.5	57.0
San Francisco	2.3	4.3	2.2	19.0	20.0	19.0
San Mateo	1.9	2.6	1.1	13.0	12.5	10.0
Santa Clara	2.6	2.5	0.9	14.0	14.0	8.0
Solano	3.4	3.5	2.3	31.0	30.0	38.0
Sonoma	3.2	4.1	1.5	40.0	41.5	38.5
<b>Southern California</b>	<b>Oct-18</b>	<b>Sep-18</b>	<b>Oct-17</b>	<b>Oct-18</b>	<b>Sep-18</b>	<b>Oct-17</b>
Los Angeles	3.2	3.5	2.2	22.0	19.0	15.5
Orange	3.4	4.2	2.5	24.0	24.0	18.0
Riverside	3.9	4.1	4.3	42.0	45.0	45.0
San Bernardino	3.5	3.4	2.4	28.0	26.5	30.0
San Diego	3.2	3.6	2.2	18.0	16.0	14.0
Ventura	3.9	5.5	3.5	51.0	49.0	45.0
<b>Central Coast</b>	<b>Oct-18</b>	<b>Sep-18</b>	<b>Oct-17</b>	<b>Oct-18</b>	<b>Sep-18</b>	<b>Oct-17</b>
Monterey	2.8	5.1	3.3	19.0	48.0	16.0
San Luis Obispo	3.7	3.7	1.9	16.5	45.0	18.5
Santa Barbara	4.6	4.0	3.5	32.0	26.5	24.5
Santa Cruz	3.6	4.4	2.2	35.0	30.0	20.0
<b>Central Valley</b>	<b>Oct-18</b>	<b>Sep-18</b>	<b>Oct-17</b>	<b>Oct-18</b>	<b>Sep-18</b>	<b>Oct-17</b>
Fresno	3.0	3.0	2.4	13.0	14.5	33.5
Glenn	NA	NA	NA	NA	NA	NA
Kern	3.1	3.9	3.6	20.0	18.0	27.5
Kings	NA	NA	NA	NA	NA	NA
Madera	NA	1.0	NA	NA	20.0	29.0
Merced	3.5	3.5	4.0	47.0	127.5	64.0
Placer	2.1	2.1	1.7	19.0	14.0	13.0

**Supply Indicators - (Condo & Townhomes)**  
**Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted**

October-18 State/Region/County	Unsold Inventory Index			Median Time on Market		
	Oct-18	Sep-18	Oct-17	Oct-18	Sep-18	Oct-17
Sacramento	2.5	3.1	1.6	17.0	12.0	8.0
San Benito	3.2	3.0	2.7	31.0	52.0	24.5
San Joaquin	2.6	4.3	1.7	26.0	14.5	10.0
Stanislaus	2.1	3.1	1.7	22.0	16.0	11.5
Tulare	2.8	2.8	2.8	19.0	17.0	47.0
Other Counties in California	Oct-18	Sep-18	Oct-17	Oct-18	Sep-18	Oct-17
Amador	NA	NA	2.3	NA	NA	55.0
Butte	1.8	5.8	4.0	17.0	15.0	13.0
Calaveras	5.0	NA	6.0	179.0	NA	5.0
Del Norte	NA	NA	NA	NA	NA	NA
El Dorado	2.3	2.2	5.2	81.0	59.0	57.0
Humboldt	NA	1.7	2.5	NA	22.0	19.5
Lake	9.0	5.0	NA	27.0	28.0	NA
Lassen	NA	NA	NA	NA	NA	NA
Mariposa	NA	NA	NA	NA	NA	44.0
Mendocino	NA	1.0	NA	NA	114.0	NA
Mono	NA	NA	NA	NA	NA	NA
Nevada	NA	NA	NA	NA	NA	NA
Plumas	NA	12.0	23.0	NA	131.0	65.0
Shasta	3.0	2.3	7.0	18.0	59.5	66.0
Siskiyou	4.0	3.0	1.0	42.0	49.0	29.0
Sutter	10.0	2.3	2.5	4.0	25.0	16.5
Tehama	NA	2.0	NA	NA	21.0	NA
Tuolumne	NA	NA	NA	NA	NA	NA
Yolo	2.7	2.4	1.4	26.0	22.0	13.5
Yuba	1.0	2.0	1.0	15.0	26.0	9.0

*Note: The MLS median price and sales data in the table below are generated from a survey of more than 90 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.*

Los Angeles Metropolitan Area is a 5- region that includes Los Angeles , Orange , Riverside , San Bernardino , and Ventura

S.F. Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano, and Sonoma

Inland Empire includes Riverside and San Bernardino

Note: "r" = revised

Scheduled Date for Press Release:

11/15/18