



zipForm® today - CA e

LEADING THE WAY...® IN TRANSACTION TECH



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ZIPTIPS: ZIPTMS® - YOUR NAR TRANSACTION MANAGEMENT BENEFIT

Are you taking advantage of how easy building templates, managing tasks and monitoring checklists are in zipTMS®? Your NAR Transaction Management Benefit has always provided these and many other time saving

REMEMBER TO RENEW ZIPFORM® IN MARCH 2018

Be ready to renew your zipForm® Plus account!

What's that? You didn't know you had to renew? No problem! We'll make it easy for you:

Beginning March 1, 2018, when you log in to zipForm® Plus, you will see a pop-up window to renew your account along with all the other member benefits that come with this tool.

Members need to renew their zipForm® Plus accounts in March 2018. This valuable tool is one of the most powerful member benefits that California REALTORS® have access to today. Urge your colleagues to renew when they see the prompts pop up as they log in to zipForm® Plus in March.

Once renewed, members will continue to enjoy all the features within zipForm® like:

- Two-Factor Authentication
- Secure and encrypted data sharing
- Digital Signatures
- Transaction Management tools
- Video chat and messaging features
- Email logs
- Forms
- And much more!

To find more info on zipForm® Plus or any other zipForm® products, visit the [Support Page](#) on car.org.



HOW TO MAKE A \$MILLION DOLLARS SELLING REAL ESTATE - No charge 3 hour

tools. zipTMS® provides system generated checklists that are automatically created when due dates are set below forms and documents. You can then easily add to your new checklists with custom tasks that you regularly perform during the transaction creation process. Finally, you can view zipForm® Plus notifications for all or specified tasks so you never miss a deadline.

We featured zipTMS® in one of our webinars in early January and will have more in February and March!



[Register for our live webinars](#), [watch videos](#), and learn more about these time-saving features on the [Support Page](#) on [car.org](#).

ZIPFORM® SERVICES SPOTLIGHT



Worry less. Live more.

Homeowners Insurance helps protect your clients from what MIGHT happen. An [American Home Shield](#) Home Warranty helps protect them from what WILL happen, like breakdowns to home systems and appliances. There are three AHS packages available during the real estate transaction, making it easy for homeowners to get the coverage they need. As a trusted expert, advise your clients that having an AHS Home Warranty is a wise decision. They'll appreciate your guidance and the fact that you care enough about them to recommend protection and willingness to go the extra mile for them.

2018 SAMPLE FORMS BOOK IS

Bootcamp reveals proven strategies to break through the ceiling on production while working less hours. Only serious agents looking for massive growth should [>> MORE](#)

LET'S WORK TOGETHER: ZIPFORM® PLUS FOR TEAMS

If you're interested in building a team, you have a unique challenge ahead. Building a Real Estate Team requires tools that allow Team Members to manage many transactions at once, and bring new Team Members on board. The zipForm® Plus Team Edition allows the REALTOR® team to collectively work on transactions online instead of exchanging files through email or in person.

The zipForm® Plus Team Edition is a powerful tool for your members:

- Create and manage transactions on behalf of other team members
- Share Team Template Folders to streamline workflow
- Search and filter quickly through forms and transactions with superior organization
- Manage access and roles for team members
- Designed specifically for real estate teams

Teams can also be set up within the Broker Editions of zipForm® Plus. Remember, brokers are able to sign up for a Broker Version of zipForm® Plus, designed specifically for offices. From there, they can manage the entire office, Teams or otherwise, has all the resources they need to be successful.

For more information please call (213) 739-8227, [order here](#), or visit [car.org](#).

Is your client moving out of town? Find a REALTOR® in their NEXT neighborhood! Generous referral fees! Connect with REALTORS® across CA and help your clients find their next home! [Click to connect >>](#)

CALLING ALL TEAM LEADERS!

Is your team operating at peak performance? It is up to the Team Leader to create a culture that

HERE!

The January 2018 Sample Forms Book was recently updated and is now available for purchase. This handy book includes a printed sample copy of every C.A.R. Standard Form, the three new forms released in December 2017, and the latest copy of the RPA form.

This guide also contains a detailed quick reference guide describing each document, along with the revision/release dates of every form available and is perfect for every zipForm® user. [Purchase your copy today!](#) Limited quantities printed.

Your transactions are a login away.
Sign in to zipForm® from the homepage by clicking on the Access Link next to the featured REALTOR®.

***The Tools you Need.
Support You Want.
The new car.org.***

fosters growth and a positive team environment. Learn how to lead and build a winning team when you earn our new Team Leader Certification (TLC) [more >](#)

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C.A.R. members save big on business tools, office supplies, programmatic advertising, credit screening, client reviews and more! [Save money and maximize your business now!](#)

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NEW MEMBER DISCOUNT PARTNER

Folio by Amitree has a new exclusive discount just for C.A.R. members! **Folio** is the first email assistant for busy REALTORS®. Automatically organize your emails, files, contacts, and timelines for every transaction right from Gmail. Here's how it works:

- Smart folders: Folio automatically finds and groups emails associated with each of your transactions
- Shared timeline: Added dates sync to your Google calendar and update everyone in the transaction
- Smart contacts & files: Folio automatically groups the people and documents for each transaction in one place.

Folio is available for Gmail now, but support for Office365 users is coming soon. While most of the product is free to use, high-producing agents will benefit from unlimited timelines and upgraded support that come with the paid version of the product. [For C.A.R. members, Amitree is offering 20% off their paid plans. Sign up here!](#)

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Get your marketing started immediately with Corefact marketing services, now available directly within your zipForm transaction! [Learn more >](#)

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EDITED BY: Nathaniel Osollo, nateo@car.org

EXECUTIVE OFFICES:

525 South Virgil Ave., Los Angeles CA 90020
phone (213) 739-8200; fax (213) 480-7724

LEGISLATIVE OFFICES:

1121 L Street #600, Sacramento CA 95814
phone (916) 492-5200; fax (916) 444-2033

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