



**What the media  
isn't reporting,  
but you need to  
know about  
the current state of  
real estate in Los  
Angeles County**

**From Los Angeles  
County's Highest  
Elected Officials**

**LACBOR invites you and  
your guests to attend its  
free, 30th Annual  
Legislative Day and  
Real Estate Fair**

**Wednesday,  
September 24th, 2008**

LA County Board of Supervisors' Mall  
500 West Temple Street  
Downtown, Los Angeles, 90012

For additional information  
call or e-mail Fred Grant  
310.567.6561 • fred@lacbor.org

8:30-9:00 Registration, Coffee and Exhibits • 9:00-12:30 Legislative Day Presentation • 12:30-1:30 Lunch

**Free Admission, Free Parking, Free Refreshments, Free Lunch, Free Gifts and Drawings for Cash Prizes**

Please register me and \_\_\_\_\_ guests\*. Yes, please fax/e-mail me a map to: \_\_\_\_\_

Name: \_\_\_\_\_ Realtor Association: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

Please fax or e-mail your registration to Fred Grant at: 310-544-6353 or fred@lacbor.org

\*Please supply guests' names, Realtor association and contact information.

---

# LOS ANGELES COUNTY BOARD OF REALTORS® PRESENTS

## The Los Angeles County Board of Supervisors



**Gloria Molina**  
District 1



**Yvonne Burke**  
District 2



**Zev Yaroslavsky**  
District 3



**Don Knabe**  
District 4



**Michael Antonovich**  
District 5

### The Supervisors

Get the state of the County, district by district, including current social, economic and political factors that affect real estate market conditions in Los Angeles County

Question and dialogue with your County Representatives about matters influencing the health and vitality of Los Angeles County, including:

- State Budget Crisis
- Public Transportation Strategy
- Healthcare and Emergency Services
- Safety and Security
- Quality of Life Issues

### Nancy West

One of only four specialists at HUD, Ms. West services the eight western United States and provides expert advice on the Federal Housing Authority's new financing today's market including:

- Rehabilitation loans
- Changes in regulatory barriers
- New FHA programs and guidelines



**Nancy West**  
U.S Department of Housing  
and Urban Development

### Also speaking



**Rick Auerbach**  
Assessor  
Los Angeles County

### Rick Auerbach

With over **1.1 trillion dollars** in the gross assessment roll, more than 2.3 million properties processed and over 14,000 appeals, the tax assessors office enjoys a 99.7% quality rating. Mr. Auerbach is in a unique position to speak on real estate trends in Los Angeles county including:

- Decline-in-value reassessments
- Proposition 8 reductions
- Transaction values and volume
- Assessment appeals

### Sara Sutachan

The Senior Research Analyst for the California Association of Realtors® has timely information critical to understanding current real estate market conditions including:

- Key economic drivers affecting Los Angeles County
- Diversification and balance of key industries
- Population and Immigration
- Energy, inflation and consumer confidence
- Housing supply, demand and price changes
- Ownership and Affordability rate
- Employment and Salaries



**Sara Sutachan**  
California Association  
of Realtors®

**Plan now to attend this free event.**

**Don't miss this unique Legislative Day forum.**