# Agent Visual Inspection





#### Easton v Strassburger (1985)

Listing broker has a duty to buyer to disclose what listing broker should have known

Facts: visible netting on hillside was indication of slide movement and instability triggering duty to disclose



#### Duty to Inspect and Disclose

Legislation creates broker duty to inspect and disclose

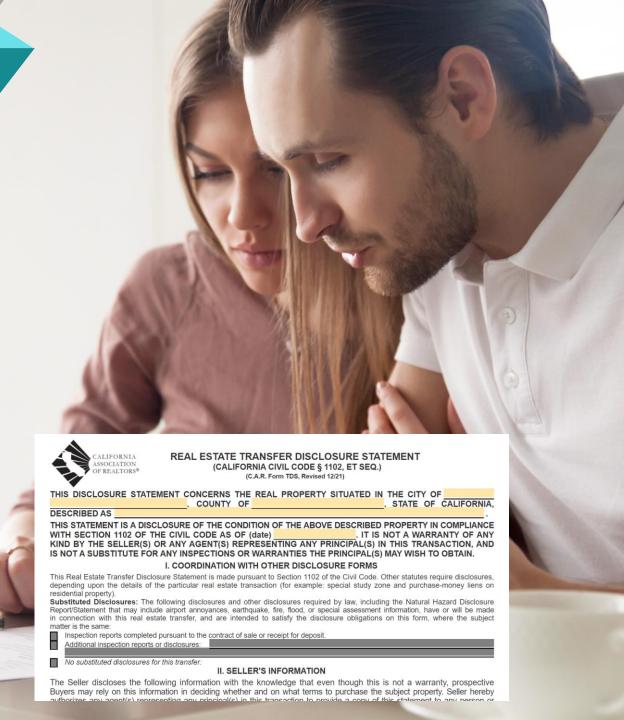
No required form of disclosure

"It is the duty of a real estate broker or salesperson, ... to a prospective purchaser of residential real property comprising one to four dwelling units, or a manufactured home ... to conduct a reasonably competent and diligent visual inspection of the property offered for sale and to disclose to that prospective purchaser all facts materially affecting the value or desirability of the property that an investigation would reveal, ..."

#### Transfer Disclosure Statement

TDS Form created by legislation and requires:

- □ Seller to complete Sections I & II
- ☐ Listing agent to complete Section III
- Cooperating (buyer's) agent to complete Section IV



## Agent Visual Inspection Disclosure (AVID)

- □ C.A.R. supplements TDS with AVID
- TDS includes optional paragraph in sections III and IV to add the AVID form for a room-by-room agent disclosure



#### AGENT VISUAL INSPECTION DISCLOSURE

(CALIFORNIA CIVIL CODE § 2079 ET SEQ.)

For use by an agent when a transfer disclosure statement is required or when a seller is exempt from completing a TDS (C.A.R. Form AVID, Revised 12/21)

| This inspection discressive concerns the residential property situated in the City of                                      |
|--|
| County of, State of California, described as   |
| (*Property*).  |
| This Property is a duplex, triplex, or fourplex. This AVID form is for unit # Additional AVID forms required for           |
| other units.   |
| Inspection Performed By (Real Estate Broker Firm Name)   |
| California law requires, with limited exceptions, that a real estate broker or salesperson (collectively, "Agent") conduct |
| a reasonably competent and diligent visual inspection of reasonably and normally accessible areas of certain properties    |
| offered for sale and then disclose to the prospective purchaser material facts affecting the value or desirability of that |
| property that the inspection reveals. The duty applies regardless of whom that Agent represents. The duty applies to       |
| residential real properties containing one-to-four dwelling units, and manufactured homes (mobilehomes). The duty applies  |
| to a stand-alone detached dwelling (whether or not located in a subdivision or a planned development) or to an attached    |
| dwelling such as a condominium. The duty also applies to a lease with an option to purchase, a ground lease or a real      |
| property sales contract of one of those properties.  |

California law does not require the Agent to inspect the following

- Areas that are not reasonably and normally accessible
- Areas off site of the property
- Public records or permits
- Common areas of planned developments, condominiums, stock cooperatives and the like.

Agent Inspection Limitations: Because the Agent's duty is limited to conducting a reasonably competent and diligent visual inspection of reasonably and normally accessible areas of only the Property being offered for sale, there are several things that the Agent will not do. What follows is a non-exclusive list of examples of limitations on the scope of the Agent's duty.

Roof and Attic: Agent will not climb onto a roof or into an attic.

Interior: Agent will not move or look under or behind furniture, pictures, wall hangings or floor coverings. Agent will not look up chimneys or into cabinets, or open locked doors.

Exterior: Agent will not inspect beneath a house or other structure on the Property, climb up or down a hillside, move or look behind plants, bushes, shrubbery and other vegetation or fences, walls or other barriers.

Appliances and Systems: Agent will not operate appliances or systems (such as, but not limited to, electrical, plumbing, pool or spa, heating, cooling, septic, sprinkler, communication, entertainment, well or water) to determine their functionality.

<u>Size of Property or Improvements:</u> Agent will not measure square footage of lot or improvements, or identify or locate boundary lines, easements or encroachments.

Environmental Hazards: Agent will not determine if the Property has mold, asbestos, lead or lead-based paint, radon, formaldehyde or any other hazardous substance or analyze soil or geologic condition.

Off-Property Conditions: By statute, Agent is not obligated to pull permits or inspect public records. Agent will not guarantee views or zoning, identify proposed construction or development or changes or proximity to transportation, schools, or law enforcement.

Analysis of Agent Disclosures: For any items disclosed as a result of Agent's visual inspection, or by others, Agent will not provide an analysis of or determine the cause or source of the disclosed matter, nor determine the cost of any possible repair.

What this means to you: An Agent's inspection is not intended to take the place of any other type of inspection, nor is it a substitute for a full and complete disclosure by a seller. Regardless of what the Agent's inspection reveals, or what disclosures are made by sellers, California Law specifies that a buyer has a duty to exercise reasonable care to protect himself or herself. This duty encompasses facts which are known to or within the diligent attention and observation of the buyer. Therefore, in order to determine for themselves whether or not the Property meets their needs and intended uses, as well as the cost to remedy any disclosed or discovered defect, BUYER SHOULD: (1) REVIEW ANY DISCLOSURES OBTAINED FROM SELLER; (2) OBTAIN ADVICE ABOUT, AND INSPECTIONS OF, THE PROPERTY FROM OTHER APPROPRIATE PROFESSIONALS; AND (3) REVIEW ANY FINDINGS OF THOSE PROFESSIONALS WITH THE PERSONS WHO PREPARED THEM. IF BUYER FAILS TO DO SO, BUYER IS ACTING AGAINST THE ADVICE OF BROKER.

| 2021 California Association of REALTORS®, Inc. |                  |                       |      | 6 | _ |
|--|------------------|-----------------------|------|---|---|
| VID REVISED 12/21 (PAGE 1 OF 3)                | Buyer's Initials | <br>Seller's Initials | <br> | - | į |

#### AGENT VISUAL INSPECTION DISCLOSURE (AVID PAGE 1 OF 3)

CALIFORNIA ASSOCIATION OF REAL, S25 S Virgil Are Lee Augeles, CA 99028 Phone: (213/179-8289 Fax: Birlighte Mayfield Produced with Lone Wolf Transactions (zipForm Edition) 717 N Harwood St, Suite 2200, Delias, TX 75201 <a href="https://doi.org/10.1007/journal.com/">https://doi.org/10.1007/journal.com/</a>

#### AVID - Page 1

#### Identifies actions the agent will not do

- No off-site
- No public records
- No common areas, roof and attic
- No inaccessible areas (chimneys, behind locked doors, under rugs or furniture)

Puts buyer on notice of buyer's own duty



#### AVID - Page 2

- Use AVID to make disclosures following inspection
- All paragraph should have a marking, even if "N/A" (e.g., only 2 bedrooms)
- Indicate "Nothing Noted" if no defects detected

| If this Property is | a duplex, triplex, or fourplex, this AVID is for unit #  |
|---------------------|--|
| Inspection Perfor   | med By (Real Estate Broker Firm Name) Weather conditions:  |
| Other persons pr    | lime: Weather conditions:esent:  |
| THE UNDERSIG        | INED, BASED ON A REASONABLY COMPETENT AND DILIGENT VISUAL INSPECTION OF THE AND NORMALLY ACCESSIBLE AREAS OF THE PROPERTY, STATES THE FOLLOWING: |
| Entry (excluding    | common areas):   |
|                     |  |
| Living Room:        |  |
| Dining Room:        | · · · · · · · · · · · · · · · · · · ·  |
| Kitchen:            |  |
|                     |  |
| Other Room:         |  |
| Hall/Stairs (excl   | uding common areas):   |
|                     |  |
| Bedroom #:          |  |
| Bedroom #:          |  |
| Bedroom #:          |  |
| Bath #:             |  |
|                     |  |
| Bath #:             |  |
| Bath #              |  |
| Other Room:         |  |
| Other Room.         |  |
|                     |  |
| -                   |  |
| AVID DEVICED 44     | /21 (PAGE 2 OF 3) Buver's Initials / Seller's Initials /   |
| ATIO REVIOED 12     | /21 (PAGE 2 OF 3) Buyer's Initials/Seller's Initials/  AGENT VISUAL INSPECTION DISCLOSURE (AVID PAGE 2 OF 3)                                     |

#### AVID - Page 3

#### Other Observed or Known Conditions

- Agent has a duty to reveal any known material fact or defect
- ☐ Consider non-visual issues
  - odors
    - ★ near manufacturing facility or animal farm, for example
  - sounds
    - near airport or air base, for example
- ☐ Duty to inspect includes accessible and visible exterior
  - walls, but not necessarily roof



#### Example: Disclosures 1 + 2

- □ Identify what is visible, do NOT speculate on cause
- Keep adjectives to a minimum

| YES | Greenish/black<br>discoloration in<br>kitchen sink. | Stain on living room ceiling near dining area.                            |
|-----|---|---|
| NO  | Mold of the XYZ variety in kitchen.                 | Water stain in living room caused by leaky upper level window or bathtub. |





### Example: Disclosures 3 + 4

| YES | Uneven floor near entrance to bedroom.              | Crack in second<br>bedroom near<br>baseboard.  |  |  |
|-----|---|--|--|--|
| NO  | 15-degree sloped floor indicative of shifting slab. | Large (or small) structural (or cosmetic) crack caused by earthquake (or bad paint job). |  |  |





#### Risk Management Tip

Agent completes forms (TDS and/or AVID) for brokerage company.

Tip: There is almost always some defect or deficiency in a property. Pause before selecting the no noted deficiency box!



Advantage of using AVID

Establishes compliance with Civil Code

- ☐ If claim is made against broker, the AVID may refresh the agent's memory of the events
- In lawsuit, may help establish agent credibility



#### Quick Guide

Agent Visual Inspection & Disclosure Forms

## ADDITIONAL RESOURCES

Q & A

Real Estate Licensee's Duty to Inspect Residential Property

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