



zipForm° today - CA eo

LEADING THE WAY...°IN TRANSACTION TECH

Table of Contents

- → FREE zipForm® Training All Year Long
- Probate Help is Here!
- → Even MORE C.A.R. Member Discounts!
- Alcohol at the Open House!?
- ◆ 45 Hours of C.A.R. Education for FREE
- zipTIPS: Get Help with Forms NOW!
- → Fidelity National Home Warranty
- Want Your Transactions to Go Smoothly

FINDING ACRE OF DIAMONDS BRIAN BUFFINI'S SUCCESS TOUR Register Now!

ZIPTIPS: FORMSTUTOR® AND FORMS ADVISOR™

Both of these highly valued C.A.R. member benefits are accessible on <u>car.org</u> or inside

MASTER ZIPFORM® THIS YEAR WITH FREE MEMBER BENEFIT TRAINING

C.A.R. offers numerous, FREE online seminars (webinars) every month covering a variety of zipForm® topics to help you become a more proficient user and a more successful agent. These free webinars are member benefits for you, our members, and we love working with you.

So, why attend a webinar?

Live Demonstrations

So many zipForm® questions are rooted in the fact that many users have never seen certain operations attempted in the platform. Watch as we show you step by step how to perform basic and advanced functions inside the zipForm® platform(s).

Comprehensive Training

Our seasoned instructors know the tool and work closely with developers and share their knowledge with you as you tune in. They field questions during the webinar as you submit them and at the end during the Q & A session.

Watch When You Want

All of our webinars are recorded! Make sure you register for the webinars you're interested in and you will receive a link to a recording 24 hours after the broadcast ends.

We Love Feedback

Use our brief, scale survey at the end of every webinar to let us know how we are doing. With each session we will provide better and better content utilizing your feedback.

Register for a webinar today or watch one of our previous broadcasts. Find more Support Information on car.org.

zipForm® Plus.

Forms Advisor™

This is an online software program that identifies which C.A.R. Forms you need for your transaction. In addition, this rules-based tool creates the transaction in zipForm® Plus with the recommended forms, reducing the time spent on creating a transaction.

Using Forms Advisor™ is easy. The user enters transaction information into Forms Advisor™, such as the type of transaction (residential, multi-unit, probate, etc.), which party the agent represents, and other transaction-specific information. Forms Advisor™ directs the user to the relevant forms for that specific transaction. The process is fast and simple to use.

FormsTutor®

This is a free, advanced electronic training tool from C.A.R. that has been designed to make it easier than ever to help REALTORS® better understand the forms they're using to complete their transactions. This helpful member benefit is a live, interactive guide that is accessible from inside the zipForm® Plus platform and on car.org to provide REALTORS® with the help they need while working on the forms.

Have a question about a specific form? FormsTutor® explains the most highly utilized standard forms clause-by-clause, with audio and text instructions for superior ease of learning. To launch FormsTutor® look for it inside the help button in zipForm® Plus and then click the icons placed throughout the forms to gain immediate insight about that form's function.

Both Forms Advisor™ and Forms Tutor® are FREE C.A.R. member benefits. Access them now on car.orgor inside zipForm® Plus.



A Fidelity National Home Warranty is a one year service contract that covers the repair and replacement of a home's covered major systems and appliances. Seller's Coverage, buyer's coverage and new construction coverage are available for most residential real

See you online and welcome to zipForm® in 2018!

HOW I JUMPED FROM UNDER \$100k to OVER \$1 MILLION IN 36 MONTHS - A few years ago I tried a R/E system that worked well for me. Arrogantly, I decided to go it alone - the single biggest mistake in my career. 2 years ago, like magic >> MORE

PROBATE HELP IS HERE!

It's a difficult part of life for your clients but can you help them through the complicated probate process?

There are several procedures involved when selling a property under the California Probate Code. C.A.R. Business Products offers three ways to give you the step-by-step knowledge you need to help your clients through the California Probate Code. Choose from a printed guide, live webinar course or an online anytime course to fit your learning needs.

Prepare early so you can be there to help your clients in their greatest time of need. <u>Learn more</u>

Help your clients avoid litigation expenses and headaches and refer them to the C.A.R Mediation

Center for a reliable, affordable, and experienced mediators. Learn More >

NEW C.A.R. MEMBER DISCOUNT: INTERMEDIA

Most agents are inundated with email, which increases their (and your) vulnerability to phishing, ransomware and other security threats. That's why C.A.R. has partnered with Intermedia to offer discounted business-grade services that include email security to guard against these threats and secure file backup to protect against the loss of sensitive files from ransomware or lost laptops or mobile devices. These are just part of our broad set of business-grade services for REALTORS. Learn more >

4 in 5 transactions are saved from falling out of escrow when using C.A.R.'s Finance Helpline. Let

estate properties. FNHW also offers a 13-Month CRES ADVANTAGE Home Warranty Plan for CRES insured agents and offices. FNHW and DS are both owned by Fidelity National Financial, Inc. (FNF) – a Fortune 500 Company.

WANT YOUR TRANSACTIONS TO GO SMOOTHLY?

You'll need to learn how to work with everyone involved. Ask Mortgage, Escrow and TC pros your questions on Transaction Talk Communications Workshop, January 17th from 9 a.m. to noon. Learn More>

Your transactions are a login away. Sign in to zipForm® from the homepage by clicking on the Access Link next to the featured REALTOR®.

The Tools you Need. Support You Want. The new <u>car.org</u>.

C.A.R. assist you in better serving your clients! Call (213) 739-8383!

Legal Tools – Serving Alcohol at an Open House

C.A.R. Legal Tools is the place to find dynamic and engaging legal tools to help you, your office, and your clients understand legal issues related to real estate. The Legal Tools topic for December 2017 was: Serving Alcohol at an Open House and includes everything you need to know when serving alcohol at an open house, including WHO is allowed to serve and under what circumstances.

Also, don't forget new advertising requirements went into effect on January 1, 2018. Legal Tools to help you comply with these requirements are available here. Visit the Legal Tools webpage to view all available topics and stay tuned for more monthly Legal Tools topics in 2018!

Reliable. Attractive. Supportive. ClientDIRECT® is your ideal partner. Customize your newsletter with your own image, personalized information, listings, and more. Sign up today, it's FREE from C.A.R!

FREE 45-HOUR ONLINE CE COURSE PACKAGE AGAIN IN 2018!

C.A.R. is once again providing all members with a 45 hour online CE course package in 2018 to use toward your license renewal requirements. Each package contains online courses approved by the CalBRE and C.A.R. Education which includes all of the mandatory subjects so you don't need to worry about whether you've met the requirements!

Choose from 1 of 4 course packages to fit your license renewal needs. Claim your package here

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QUESTIONS OR COMMENTS: contact C.A.R.

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