



REFERRAL FEE AGREEMENT

(C.A.R. Form RFA, Revised 6/21)

IDENTIFICATION OF PERSONS AND ENTITIES:

REFERRING BROKER: _____ (Brokerage firm name)
REFERRING AGENT (if any): _____ (Associate-Licensee)
Address _____
Phone _____ Fax _____ E-mail _____

RECIPIENT BROKER: _____ (Brokerage firm name)
RECIPIENT AGENT (if any): _____ (Associate-Licensee)
Address _____
Phone _____ Fax _____ E-mail _____

PRINCIPAL: _____ (Client or Customer name)
Address _____
Phone _____ Fax _____ E-mail _____

AGREEMENT:

In consideration for receipt of the referral of Principal from Referring Broker, Recipient Broker agrees to pay Referring Broker as follows: _____% of the total gross compensation earned by Recipient Broker (based upon the Principal's side of the transaction), OR \$ _____, payable (through escrow, if used in Principal's transaction) upon recordation of deed or other evidence of transfer **resulting from the contract specified below (whether closing occurs during or after the expiration time)**, if within 12 months (or _____) from the date of this Agreement, Principal:

- Enters into Contract to Buy** _____
- Enters into Contract to Sell** _____
- Enters into Contract to Lease** _____
- Other** _____

Other terms: _____

Date: _____
REFERRING BROKER:

Date: _____
RECIPIENT BROKER:

(Brokerage firm name)

(Brokerage firm name)

By _____
Its Broker Office Manager (check one)

By _____
Its Broker Office Manager (check one)

(Print name)

(Print name)

Referring Broker

Recipient Broker

Lic. # _____

Lic. # _____

Tax ID # _____

California real estate law prohibits (a) a broker from paying compensation for licensed activity to anyone other than (i) a broker, (ii) a salesperson who is licensed under the compensating broker or (iii) a broker of another State and (b) a salesperson from paying compensation to another licensee for licensed activity, except through the employing broker. Federal law prohibits giving or accepting a fee or other thing of value for a referral involving a federally related mortgage loan (most residential one to four property transactions) unless pursuant to a cooperative brokerage arrangement.

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