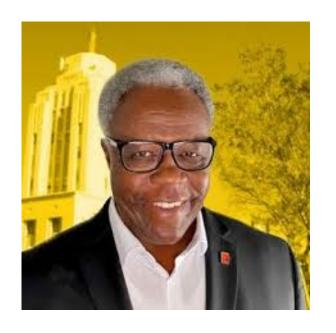


Mel Wilson 2025 President CABREP



CABREP

C.A.R.





CALIFORNIA
ASSOCIATION
OF REALTORS®



Mission Statement

California Association of Black Real Estate Professionals (CABREP)

We are a network for Black REALTORS®, advancing as business leaders in the industry, and in our communities.

We are advocates for increasing Black Homeownership.

We fully embrace our members by acknowledging, mentoring, supporting, and developing them into industry leaders both locally and nationally.

What REALTORS® Will Gain from This Training:

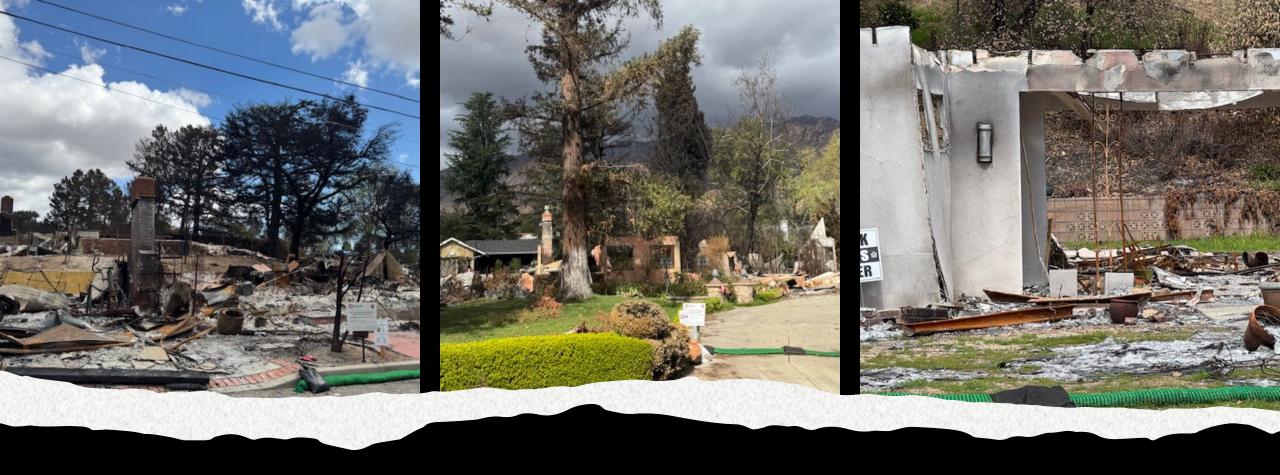
Skill Set with Valuable Knowledge in Disaster Recovery and Advocacy.

Build Deeper Trust and Stronger Relationships with your Clients and the Community.

Position Yourself as a Trusted resource for future real estate and recovery

opportunities.

Make a Meaningful Stabilizing Impact, By Restoring Altadena's Generational Wealth.



Massive Losses

\$875,000 million to **\$1.7** million



La Vina Gated Community \$1.7 million to \$2.7 million

Loma Alta School

Altadena Religious Institutions & Schools Devastated

1 Mosque

1 Jewish Center

12 Churches
Destroyed or
Severely damaged

10 Schools
Destroyed or
Severely
Damaged

Altadena Damage Assessment

5,450 Homes Destroyed

950 Homes Severely Damaged 57% of Black Homeowners 65 and Older

Recap of Session **First** Session March 11th

Why Altadena?

C.A.R. Resources

Altadena Historic Homeownership Journey

Legal Do's & Don'ts

Skills to Help Wildfire Homeowners

Victims

FEMA & SBA Programs

Accessing Mental Health Services

Next Training Session

- **Insurance Advocacy**
- 麵
- **Expediting Permit Process**
- **Title Issues & Estate Planning**
- ŢŢ
- **Fair Tax Assessment Advocacy**

Mortgage Relief & Financial Advisory Services

Heather Ozur 2025 President C.A.R.



Lynnette West-Cater 2025 President PFAR



Lynnette Information

The dates have been extended for SBA and FEMA registration. The deadline is now March 31.

0307 LOS ANGELES – At Governor Gavin Newsom's request, today the Federal Emergency Management Agency (FEMA) has extended the deadline for survivors of the Los Angeles fires to register for federal aid. The deadline to apply for <u>Disaster Unemployment Insurance</u> has also been extended.

Homeowners and renters who have incurred damage or losses from the Los Angeles County wildfires now have until Monday, March 31, 2025, to apply for FEMA Individual Assistance and Small Business Administration assistance (SBA). The program provides financial and other assistance to eligible individuals and households to help meet their basic needs and supplement their wildfire recovery efforts.

Updates from 2/27 - E Mallory United States Army Corp of Engineers (USACE) Updates:

- •There are 16 USACE crews in the Eaton Burn area
- There are 40 Hazardous Crews
- Tree Removal
 - Concern around tree removal is high
 - •If an owner wants to keep a tree within their property that is recommended for removal, a waiver is being prepared for the owner assume liability.
- •If your home stands in the middle of a burn area, stay in touch with your neighbors to learn when USACE will be in the neighborhood doing Phase 2

Lynnette Information

Water Agencies Updates:

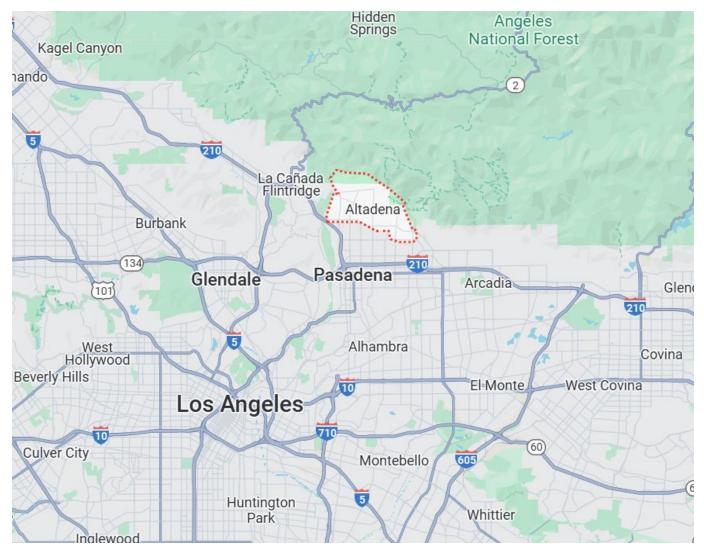
- •Rubio Canyon Co.
 - •Have taken 150 samples where 7 came back bad so they flushed the system
 - •2 came back bad after this so they flushed again
 - •Results from testing after this flush were not available as of the meeting
- Las Flores Water Co.
 - Have submitted plan for sampling
 - Need to submit a map of locations for sampling
 - Once this is approved, they will start testing
 - •Water is supplied by Lincoln Avenue Water Co.
- Lincoln Avenue Water Co.
 - •Have 4500 service connections where 2600 were destroyed
 - •Have done 350 samples where benzene has been detected in 30
 - •Expanded testing to add an additional 40 samples that were completed on 2/24/25.
 - Waiting for results of this additional testing
- Kinneloa (Unincorporated area east of Eaton)
 - •They are providing potable water to 100% of its customers
 - •They are experiencing water theft by contractors and asked the community for help to help stop theft
 - •LA County Information LA County Recovery Home LA County Planning
 - oBuilding & Safety will be opening an office within the Resource Center at 540 E Woodbury Ave
 - Apply for a rebuild and temporary housing permit within the DRC
 - oROEs
 - Reviewed 1500
 - Sent 700 to USACE
 - •Having issues with people being responsive when contacted to get questions answered on the form.
 - olf the home was not destroyed, but has damage and you are doing the clean-up, trashed must be DOUBLE BAGGED.
 - olf your home was on septic and you move to sewer, there will be a property tax impact.

Meena Patel C.A.R. Director Fair Housing



History of Altadena California

Altadena – location and history



Why Altadena?

- Redlining
- Construction of Interstate 210/Foothill Freeway
- Long gone historical credibility founded by Owen Brown



Altadena fire location



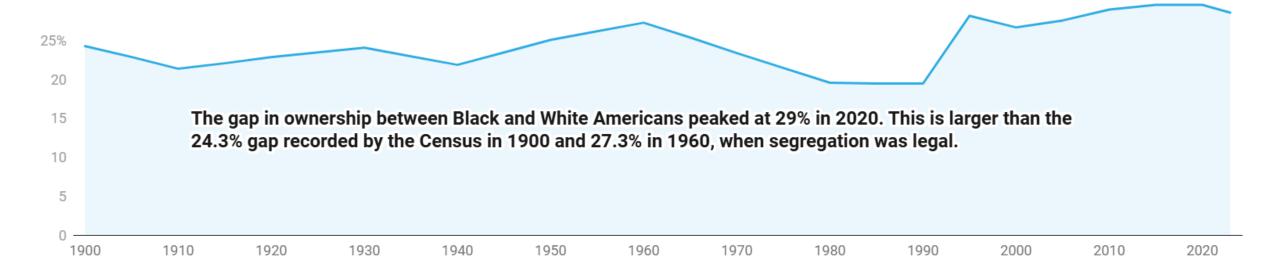
What is the (immediate) impact?

- Impacts of redlining and legacy of housing discrimination:
 - Historical redlining practices resulted in the concentration of Black families into the areas of Altadena most affected by the fire, exacerbating vulnerabilities.
- 61% of Black households in Altadena were located within the fire perimeter, compared with 50% of non-Black households.
- Nearly half (48%) of Black households were destroyed or sustained major damage, compared with 37% experienced by non-Black households.



Home ownership is the primary source of intergenerational wealth for Black and White Americans, but represents a much larger percentage for Black Americans.

Black/White Homeownership Gap 1900-2023





April 15th Fair Housing Day & HAF Casino Night





Home Initiatives Events Fair Housing Day Resources Books

FAIR HOUSING DAY

RESILIENCE IN ACTION -ADVANCING HOUSING IN A NEW LANDSCAPE April 15, 2025 is Fair Housing Day!

<u>The Westin Long Beach</u>



REGISTER NOW!

Neil Kalin C.A.R. Asst. General Counsel



What Should/Can REALTORS® do or not do in the aftermath of the Altadena Fire

Neil Kalin, Assistant General Counsel

1.Be a resource. Be a friend. Don't be an attorney.



- 2. Should I rebuild or should I sell? Issues to consider.
 - a.Remember rule #1
 - b.Time and cost and stress to rebuild. Insurance proceeds (existing lender rights). Paying for temporary housing Additional living expenses issues. How much and for how long. Cash value v. replacement cost v. building code upgrades. Smoke damage only?
 - c.Property tax consequences. Same location. Relocating to same county or different county.
 - d. Nothing stays the same.



- 3. Helping owners who want to sell.
 - a. Taking a listing. Vacant land listing v. residential listing
 - b. Valuing the property consider land value and cost of clean-up and building costs for buyers
 - c. Using the right purchase agreement RPA or VLPA



- 4. Helping owners who have units to rent.
 - a.Rent gouging rules in effect until July 1, 2025. Maximum rent + 10% above rental rate charged or advertised in year prior to fire or 160% of HUD base rate for other properties.
 - b.Exceptions for 4+ bedroom properties with a HUD value \$5,500 or more in certain zip codes.
 - c. No exemption for leases exceeding 1 year
 - d.Penalties 1 year in jail, \$10,000 fine, civil penalty of \$2500 per violation, restitution

- 5. Helping prospects who want to buy.
 - a. Buyer representation agreements. Maximum term.
 - b.Buyer rep penalties DRE violation, contract void and unenforceable
 - c.Unsolicited offers prohibition if below market value in certain zip codes (91001, 91024, 91040, 91103, 91104, 91106, 91107) through April 14, 2025.
 - d.Unsolicited offers penalty \$1,000, 6 months in prison, DRE violation

- 6. Helping tenants who were impacted by fire
 - a.Damage to structure impact of language of lease
 - b.Smoke damage only habitability v. inconvenience, tenant v. landlord insurance, regulatory pronounce



Idamis De-Jesus Silva Deputy – Individual Assistance Branch Director DR4856CA



Disaster Assistance Sequence of Delivery



Voluntary Agencies and Mass Care

 Emergency food, shelter, clothing, medical needs

Insurance

Homeowner, renter, flood etc.

Federal assistance may be available for uninsured or underinsured needs or when insurance benefits are significantly delayed.*

HOUSING ASSISTANCE

FEMA

- Financial: Lodging Expense Reimbursement, Rental, Repair, and Replacement Assistance
- Direct: Multi-Family Lease and Repair, Transportable Temporary Housing Unit, Direct Lease, Permanent Housing Construction

OTHER NEEDS ASSISTANCE (ONA)

FEMA/State/Territory/ Tribal Government

 Funeral, Medical, Dental, Childcare, Moving and Storage, Displacement, Serious Needs, Clean and Sanitize, Personal Property, Transportation, Group Flood Insurance Policy, and Miscellaneous Items

U.S. Small Business Administration

- Real Property (owners) loans up to \$500,000
- Personal Property (owners and renters) loans up to \$100,000
- FEMA and SBA collaborate to ensure no duplication of benefits exists for the same type

Unmet Needs -Voluntary Agencies

FEMA will coordinate with whole community partners to address remaining unmet needs once an applicant has received all federal assistance for which they are eligible.

Applying for FEMA Assistance

How to apply for FEMA Individual Assistance

- Online at <u>DisasterAssistance.gov</u> (fastest option).
- On the FEMA App (available at the Apple App Store or Google Play).
- By phone on the FEMA Helpline at 800-621-3362. If you use a relay service, give FEMA your number for that service. Helpline operators speak many languages: press 2 for Spanish or press 3 for an interpreter who speaks your language. Lines are open from 7 a.m. to 10 p.m. 7 days a week.
- In-person at a Disaster Recovery Center (DRC). To locate a DRC near you, go to <u>CA.gov/LAfires</u>.
- The deadline to apply for <u>Disaster Unemployment Assistance</u> has also been extended until March 31. DUA is for workers—such as self-employed people—who are not eligible for regular unemployment benefits and lost their jobs or had hours reduced because of the Los Angeles County wildfires.
 - Apply for Disaster Unemployment Assistance at <u>the California Employment Development</u>
 <u>Department</u>

Gabriel Perales Public Information Officer SBA



SBA Information





Renters

Homeowners

Private Nonprofits

Businesses

You must be located in a <u>declared disaster area</u> and meet other eligibility criteria depending on the type of loan.

SBA Information

SBA Disaster Loan Limits

| Types of Loans | Borrowers | Purpose | Max. Amount |
|-----------------------|--|---|--|
| Business Loans | Businesses and private nonprofits | Repair or replace real estate, inventory, equipment, etc. | \$2 million * |
| Economic Injury Loans | Small businesses and private nonprofits | Working capital loans | \$2 million * |
| Home Loans | Homeowners | Repair or replace primary residence | \$500,000 |
| Home Loans | Homeowners and renters | Repair or replace personal property | \$100,000 |
| Mitigation | Businesses, private nonprofits and homeowners. | Mitigate / prevent future loss of the same type | 20% of verified physical damage. Homeowners limited to \$500,000. |

*The maximum business loan is \$2 million, unless the business qualifies as a Major Source of Employment (MSE).

Dr. Francisco Tan L.A. County Dept. of Mental Health - Program Mgr. II



Disaster Mental Health

Francisco Tan, Ph.D.

Mental Health Program Manager II

Emergency Outreach and Triage Division



What is Mental Health?

- Mental health includes our emotional, psychological, and social well-being
- It affects how we think, feel, and act
- It also helps determine how we handle stress, relate to others, and make choices

The Role of Mental Health

- Coordinate Services with the Office of Emergency Management (OEM)
- Coordinate with other agencies
- Respond to requests in real time
- Provide disaster mental health services
 - Provide assistance in multiple entry points including Pasadena/Altadena point of entry, as well as the Westwood Evacuation center and Malibu.

Why is Mental Health Important?

When people experience a disaster, they may experience a variety of reactions, many of which are natural responses to difficult situations:

- Signs of distress
- Physical and emotional symptoms
- Individuals who suffer from mental health may experience exacerbation of existing condition
- Providing mental health services will minimize negative outcomes

What you may experience: Reactions to trauma

- Cognitive- Confusion, disorientation, worry, intrusive thoughts and images, self blame.
- Emotional- Shock, sorrow, grief, sadness, fear, anger, numbness, irritability, guilt, and shame.
- Social Extreme withdrawal, interpersonal conflict.
- Physiological Fatigue, headache, muscle tension, stomachache, increased heart rate, exaggerated startle response, and difficulty sleeping.

The Role of Mental Health Providers

- Assist survivors emotionally
- Provide support and guidance
- Assist survivors to cope with the event

Disaster Mental Health Services

Department of Mental Health has trained clinicians and paraprofessionals/peers who are able to provide:

- Outreach and Engagement
- Supportive Counseling (listening to common reactions)
- Crisis Stabilization
- Psychological First Aid (active listening, comforting, connecting with the victims)

Mental Health Services (Cont.)

- Linkage to social and mental health services
- Case management



Questions?

- ACCESS 24/7
- HELPLINE
- · (800) 854-7771
- OR
- 988

California Peer Run Warmline

Call or Text 1-855-845-7515

Veterans Crisis Line

(800) 273-Talk / (800) 273-8255

Shelter Hotline Center

800-548-6047

Robert Johnson 2024 President CABREP



C.A.R Events & Other Resources <u>Transactionrescue@car.org</u> 213-739-8383



Additional Webinars on Wildfire Recovery







Key Dates to Remember:

- Federal
 - FEMA Application Deadline Extended to March 31st, 2025
 - Personal SBA Lending Deadline Extended to March 31st 2025
- State Level
 - Price Gouging Executive Order: Extended to March 31st, 2025
 - CA Property Taxes -https://www.boe.ca.gov/proptaxes/disaster-relief.htm
 - Debris Removal March 31st, 2025 www.CA.GOV/LAFires/
 - LA Region Small Business Relief Fund March 12th https://opportunity.lacounty.gov/small-business-fund/

Mortgage:

- Forbearance Timelines 90 Days upon a Verbal Request with Loan Servicer
- Forbearance Timelines up to 12 Months with formal Agreement with Servicer Contact Letter

C.A.R. Resources

- C.A.R.'s SMARTZONE Disaster Relief https://www.smartzonecar.org/disaster-relief
- CA REALTORS® Help Consumers https://www.car.org/aboutus/mediacenter/newsreleases/2025releases/wildfireopenletter
- Initial Mortgage Relief Instructions https://42177214-9d7a-43d8-aecd-f7e162c92fd7.usrfiles.com/ugd/421772 14730f9ec8b642bbae911d66ae00eeea.pdf
- Rental Price Gouging FAQ https://www.car.org/-/media/CAR/Documents/Your-CAR/Make-A-Difference/CAR-Disaster-Relief/California-Disaster-Resources/FAQRentalPriceGougingExtensiveFinal.pdf
- Protect Against Scams https://www.car.org/-/media/CAR/Documents/Learn-and-
 Thrive/PDF/OneSheets/Rising Insurance How To Protect Yourself From Scam Artists.pdf
- Finding Insurance https://www.car.org/-/media/CAR/Documents/Learn-and-Thrive/PDF/OneSheets/Rising Insurance How To Find Fire Insurance.pdf
- CAR Disaster Resources https://www.car.org/difference/realtorscare/cadisasterresources
- SBA Loan Guide https://42177214-9d7a-43d8-aecd-f7e162c92fd7.usrfiles.com/ugd/421772 e0d57dcd1fce46db819bd1b22479565e.pdf
- CAR for Consumers links and Resources https://www.car.org/marketing/clients/fireinsurance
- Legal Tools https://www.smartzonecar.org/legal-tools

Government & Others Resources

- CA Property Taxes https://www.boe.ca.gov/proptaxes/disaster-relief.htm
- Rent Relief Rent Finder https://www.hud.gov/rent-relief
- Department of Insurance Fire Tips https://www.insurance.ca.gov/01-consumers/140-catastrophes/TopTenTips WildfireClaimants.cfm
- Mortgage Relief CA.GOV https://dfpi.ca.gov/lafires/relief/
- Executive Order Update https://www.gov.ca.gov/wp-content/uploads/2025/03/Extension-of-Housing-Protections-EO-N-23-25-GGN-signed.pdf
- CA.Gov Website on Fires: https://www.ca.gov/LAFires/
- UCLA Ralph Bunche Center for African American Studies January 28th https://newsroom.ucla.edu/releases/altadenas-black-community-disproportionately-affected-eaton-fire-report-shows



Thank you for Attending: "Rebuilding Altadena and Restoring Our Legacy"

OAKLAND — California Attorney General Rob Bonta today issued a consumer alert following Governor Gavin Newsom's Executive Order N-23-25, which extends certain price gouging protections in response to the Los Angeles fires. In today's alert, Attorney General Bonta reminds all Californians that price gouging during a state of emergency is illegal under Penal Code Section 396. Californians who believe they have been the victim of price gouging should report it to their local authorities, or to the Attorney General at oag.ca.gov/report or by calling (800) 952-5225. To view a list of all price gouging restrictions currently in effect as a result of proclamations by the Governor, please see here. (Note: The State price gouging chart has Not yet been updated as of this writing.)

"Governor Newsom's executive order extends protections for Californians who are still reeling from the damage caused by the Los Angeles fires. State and local law enforcement across California will continue to use the full force of the law to go after people who illegally price gouge," **said Attorney General Bonta.** "To build strong cases, I urge existing and prospective tenant victims to report price gouging to local authorities, or to my office at oag.ca.gov/report or by reaching out to our hotline at (800) 952-5225."

Among other actions, the executive order issued today extends price gouging protections to July 1, 2025, for hotels, motels, and rental housing and includes prohibitions on evictions of tenants to relist the rental at a higher rate. The order retains exemptions for large homes in specified zip codes with high fair market values and which have not recently been on the rental market to help ensure they are available for rental during recovery efforts. The order also exempts newly constructed housing to increase housing supply by enabling pricing flexibility for these new buildings that face higher financing costs. (See previous emails for details.)

To read the executive order in its entirety, please see here.

California law generally prohibits charging a price that exceeds, by more than 10%, the price a seller charged for an item before a state or local declaration of emergency. For items a seller only began selling after an emergency declaration, the law generally prohibits charging a price that exceeds the seller's cost of the item by more than 50%. This law applies to those who sell food, emergency supplies, medical supplies, building materials, and gasoline. The law also applies to repair or reconstruction services, emergency cleanup services, transportation, freight and storage services, hotel accommodations, and rental housing. Exceptions to this prohibition exist if, for example, the price of labor, goods, or materials has increased for the business.

Violators of the price gouging statute are subject to criminal prosecution that can result in a one-year imprisonment in county jail and/or a fine of up to \$10,000. Violators are also subject to civil enforcement actions including civil penalties of up to \$2,500 per violation, injunctive relief, and mandatory restitution. The Attorney General and local prosecutors can enforce the statute.

Attorney General Bonta has been steadfast in his commitment to going after people who price gouge. In addition to sending over 700 warning letters to hotels and landlords, the California Department of Justice has several active investigations into price gouging. Additionally: (See my previous emails of these events.)

- •On January 2024, Attorney General Bonta <u>announced</u> the filing of charges against a real estate agent for attempting to price gouge a couple who lost their home in the Los Angeles Eaton Fire.
- •On January 28, 2024, Attorney General Bonta <u>announced</u> the filing of charges against a second real estate agent for attempting to price gouge a family who was evacuated due to the Los Angeles Eaton Fire.
- •On February 2, 2024, Los Angeles City Attorney Hydee Feldstein announced brining misdemeanor price gouging charges against a homeowner and real estate agent who allegedly engaged in price gouging in violation of the law, in collaboration with DOJ's Disaster Relief Task Force.
- •On February 18, 2024, Attorney General Bonta <u>announced</u> the filing of charges against a Southern California real estate agent and a landlord for price gouging a victim who was e**খুৱালোকাৰ প্রভাগে বিশ্বাস** ক্রিছেনে ত্রাকার বিশ্বাস কর্মন ব

March 4, 2025 | Bulletin #25-10 - Updated Fire Map Guidelines for ReCoverCA Homebuyer Assistance Program

Effective immediately, we have updated the program guidelines for fire map verifications related to applicant and property eligibility for the ReCoverCA Homebuyer Assistance (DR-HBA) Program.

Please be aware that there are two separate maps for verifications:

- 1. One map is used to confirm the applicant's location during the qualifying disaster period.
- 2. The other map is used to determine the eligibility of a property being purchased.

Applicant Eligibility - Fire Map

To qualify for funding through the program, the applicant's primary residence at the time of the disaster must have been located within a local, state, or federal High or Very High Fire Hazard Severity Zone in California. This can be verified through this CalFire Fire Hazard Severity Zone Viewer (Applicant Eligibility).

Purchase Property Eligibility - Fire Map

For a property to be eligible for purchase, it must be located outside of High or Very High Fire Hazard Severity Zones in California. This can be verified through this CalFire Fire Hazard Severity Zone Viewer (Purchase Property).

Please note: This map is currently being updated, and the expected completion date for these updates is March 24, 2025.

Thank you for your attention to this important update. If you have any questions or need further clarification, please don't hesitate to reach out to GSFA via email at info@gsfahome.org or by phone at (855) 740-8422.

Additional Resources
DR-HBA Program Overview
DR-HBA Lender Participation Guide
Customizable Marketing Literature for Lenders/Realtors

The ReCoverCA Homebuyer Assistance Program is provided by the California Department of Housing and Community Development, funded by a HUD Community Development Block Grant - Disaster Recovery grant and managed by Golden State Finance Authority (GSFA), a public entity and agency in California.

Complete program policies, eligibility requirements, interest rates, APRs, and loan applications are available through a network of ReCoverCA HBA Lenders, published on the GSFA website www.gsfahome.org.

Homeowners, renters, and workers who had losses from the wildfires now have until March 31 (originally until March 10, 2025) to apply for federal aid (FEMA and SBA). The deadline to apply for Disaster Unemployment Assistance has also been extended until March 31. DUA is for workers—such as self-employed people—who are not eligible for regular unemployment benefits and lost their jobs or had hours reduced because of the Los Angeles County wildfires. (Note: FEMA website has not been updated yet to reflect this change.)

See details below.

FEMA assistance for individuals affected by the wildfire can cover rental assistance, temporary housing, home repairs, personal property losses and other disaster-related needs not covered by insurance. FEMA grants do not have to be repaid. FEMA assistance is nontaxable and will not affect eligibility for Social Security, Medicaid or other federal benefits.

The previous deadline for registration for disaster aid was March 10, but Governor Newsom and California's bipartisan congressional delegation requested an extension to allow more survivors to sign up for assistance.

(Note/ Reminder: March 12: LA region small business relief fund

- March 12: LA region worker relief fund
- March 12: LA County <u>household relief grants</u>
- March: 31: Right of entry and opt-out forms for debris removal.)

