Yes, You Have To
Disclosing Prior
Reports and
Repairs

Legal Tools April 2024



Disclosure Basics

- Sellers <u>and</u> agents must disclose knowledge of all material facts that affect the value and desirability of the property
- "When in doubt, disclose"
- Mistakes are still made



Disclosing Prior Repairs

7.	REI	PAIRS AND ALTERATIONS:	ARE YOU (SELLER) AV	VARE OF	
	Α.	Any alterations, modifications, replacements, improvements, remodeling or material repairs			
	_	(including those resulting from Home Warranty claims)		Yes No	
	В.	Any alterations, modifications, replacements, improvements, remodeling, or material repairs	to the Property		
		done for the purpose of energy or water efficiency improvement or renewable energy?		Yes No	
	C.	Ongoing or recurring maintenance on the Property	_	_	
		(for example, drain or sewer clean-out, tree or pest control service)		Yes No	
		Any part of the Property being painted within the past 12 months		Yes No	
	E.	Whether the Property was built before 1978 (if No, leave (a) and (b) blank)		Yes No	
		(a) If yes, were any renovations (i.e., sanding, cutting, demolition) of lead-based paint su	rfaces started or	_	
		completed (if No, leave (b) blank)	Yes No		
		(b) If yes to (a), were such renovations done in compliance with the Environmental Protection	n Agency Lead-		
		Based Paint Renovation Rule	Yes No		
	Explanation:				

Even if a prior defect has been repaired, still must be disclosed Problems can reoccur, buyer should know what to look out for Seller Property Questionnaire (C.A.R. Form SPQ) Paragraph 7

Disclosing Prior Reports

- Any inspection report or other document pertaining to the condition of the property is filled with material facts
- Trying to pick out information to disclose is much too risky, document in full should be provided
- SPQ Paragraph 5

Age of Reports and Repairs

- Don't try to determine whether something is too old or happened too long ago to still be considered material
- If someone still has knowledge of the repair or still has a copy of a report, those things should be disclosed no matter how far back they go
- Older documents and information will be less helpful to buyers
- Buyer's agents should note the dates of reports or other documents being provided and point out to the buyer if they are significantly out of date

Obligation to Keep Old Reports

- Many sellers hold on to reports although no specific legal obligation to do so
- Real estate licensees must keep all documents received in connection with a transaction for at least three years after a transaction closes



Obligation to Keep Old Reports

• If an agent helped a client buy a property and now is listing that property within a 3-year period, all documents relating to the property from the time of purchase would be expected to be in the possession of, and therefore disclosed by, that agent.

NOTE

Record retention requirement applies to the broker, so even if a different agent in the same office lists the property and the office has the file in their records, the relevant documents will still need to be disclosed.



Inspection Report Language?

- Many inspection reports contain language limiting their use to the person who paid for the inspection or describing the report as non-transferable
- There to protect the inspector and let third parties know they should not expect to have claims against the inspector for any reason
- Such disclaimers do not make the report confidential, and once it is in the possession of a seller or listing agent it still must be disclosed to any subsequent buyers of the property

Additional Resources

- Quick Guide
 Quick-Guide---Yes-You-Have-To---Disclosing-Prior-Reports-and-Repairs.pdf (car.org)
- CAR Legal Disclosure Resources https://www.car.org/riskmanagement/launchpad/Disclosures
- Disclosure Information Advisory (C.A.R. Form DIA)
 Transactions zipForm® Edition (car.org)