

## MEDIATOR PROFILE – SAMIRA KERMANI, ESQ.

### EDUCATION

- State Bar of California, 1994, License #171328
- LOYOLA LAW SCHOOL, Los Angeles, CA., J.D., June 1993
- UNIVERSITY OF CALIFORNIA, Los Angeles, CA. B.A., June 1988. *Cum Laude*
- Certificate in Mediation and Conflict Resolution, Los Angeles County Bar Association, 2013
- “Mediating Disputes under the C.A.R. Residential Purchase Agreement” California Association of REALTORS® 2014
- California Department of Real Estate, 2002, Broker License #1344006
- National Association of Realtors® Certified Probate Specialist

### PROFESSIONAL EXPERIENCE

Samira Kermani is a practicing attorney with over 28 years experience, an actively practicing broker, expert witness, mediator and Arbitrator. She has practiced law at a national law firm and a Fortune 50 company. She serves as an Arbitrator with the Beverly Hills and Greater Los Angeles Association of REALTORS®. Areas of practice include: real estate transactions and litigation, business litigation (plaintiff and defense), mediation and Arbitration of disputes regarding: purchase/sale/lease of Residential and Commercial real estate, failure to disclose defects, Construction defects, real estate agents and brokers, breach of fiduciary duty, fraud, professional negligence, commission disputes, Procuring Cause, Home Owners Associations, Commercial Shopping Centers, Developers, partition actions, Partnerships and Receiverships, contract disputes.

Ms. Kermani has owned and operated a national real estate Franchise, practiced as a Broker Associate at Coldwell Banker Beverly Hills North, and founded a local real estate brokerage Karlton Stone Realty.

She has been designated an Expert Witness regarding brokers’ fiduciary duties and standard of care. She is a member of the California Association of REALTORS® (“C.A.R.”) Legal Affairs Forum and on the referral panel of the C.A.R.’s Legal Hotline.

Ms. Kermani has had the pleasure of teaching real estate litigation, procuring cause, and best practices in purchase and sale transactions at Pepperdine Law School and the USC Marshall School of Business.

She has lectured at continuing education seminars for attorneys at the Beverly Hills Bar Association and the Los Angeles County Bar Association.

Ms. Kermani has taught risk management and consumer protection to realtors at the Beverly Hills and Greater Los Angeles Association of REALTORS®.

### AFFILIATIONS

- Arbitrator, Professional Standards and Ethics Committee, Beverly Hills and Greater Los Angeles Association of REALTORS®
- Mediator, California Association of Realtors®
- Standard Forms Advisory Committee, California Association of REALTORS®
- Trial Lawyers Association, Consumer Attorneys Association of Los Angeles.

- Legal Affairs Forum, California Association of REALTORS®.
- Referral Panel Attorney, Legal Hotline, California Association of REALTORS®.
- Founder and CEO, Karlton Stone Realty
- Los Angeles County Bar Association.
- Beverly Hills Bar Association.
- National Association of REALTORS®.
- California Association of REALTORS®.
- Beverly Hills and Greater Los Angeles Association of REALTORS®.
- Sales and Brokerage Subsection of the State Bar of California, Real Property Section.

## **STATEMENT**

As your mediator, I listen first and do not try to force a settlement to keep a batting average, though my resolution rate is over 90%. I look for the unspoken emotional undercurrents of your dispute. Raised in three different cultures, I'm known for my ability to connect and empathize with individuals from all walks of life. I have successfully handled high conflict and highly emotional mediations.

Through my experience as a litigator, I help you "assess and manage your legal risks" by identifying what the opposing party may bring to light at trial or in arbitration and make a calculated business decision as to whether you would benefit from settling. I'm persistent and think outside the box to create solutions where none seem possible.

Several attorneys and parties' reviews state that my compassionate style, ability to listen, expertise in this area, analytical skills and tenacity helped them overcome obstacles to settlement in volatile situations and complex cases.

**FEES:** \$365 per hour.

## **SERVICE AREAS:**

All of California, by zoom only

**OFFICE LOCATION:** West Los Angeles.

**DO NOT CONTACT MEDIATOR DIRECTLY. All mediations must be filed directly with our Center and questions for mediators pre-assignment should be arranged with our Center.**