

MEDIATOR PROFILE – SAMIRA KERMANI

EDUCATION

- State Bar of California, 1994, License #171328
- LOYOLA LAW SCHOOL, Los Angeles, CA., J.D., June 1993
- UNIVERSITY OF CALIFORNIA, Los Angeles, CA. B.A., June 1988. *Cum Laude*
- Certificate in Mediation and Conflict Resolution, Los Angeles County Bar Association, 2013
- “Mediating Disputes under the C.A.R. Residential Purchase Agreement” California Association of REALTORS®, 2014
- Bureau of Real Estate, 2002, Broker License #1344006

Fluent and literate in: English, French, Farsi.

PROFESSIONAL EXPERIENCE

Ms. Kermani is a practicing attorney with over 23 years’ experience, an actively practicing broker and mediator. She has practiced law at a national law firm and a Fortune 50 company. She serves as an Arbitrator with the Beverly Hills and Greater Los Angeles Association of REALTORS®. She handles real estate transactions, civil litigation (plaintiff and defense) and mediation of disputes related to purchase/sale /lease of residential and commercial real estate, real estate agents and brokers, breach of fiduciary duty, professional negligence, commission disputes, Procuring Cause, Home Owners Associations’ ADR, landlord / tenant disputes, developers, partition actions and Receiverships.

Ms. Kermani has owned and operated a national real estate Franchise, practiced as a Broker Associate at Coldwell Banker Beverly Hills North, and founded a local real estate brokerage Karlton Stone.

She has been designated an Expert Witness regarding brokers’ fiduciary duties and standard of care. She is a member of the California Association of REALTORS® Legal Affairs Forum.

Ms. Kermani has taught as a Guest Lecturer on real estate litigation, procuring cause, and best practices in purchase and sale transactions at Pepperdine Law School and at the USC Marshall School of Business.

She has lectured at continuing education seminars for attorneys at the Beverly Hills Bar Association and the Los Angeles County Bar Association.

Ms. Kermani has taught risk management and consumer protection to realtors at the Beverly Hills and Greater Los Angeles Association of REALTORS®.

AFFILIATIONS

- Professional Standards and Ethics, Grievance and Arbitration Committees, Beverly Hills and Greater Los Angeles Association of REALTORS®.
- Steering Committee, Sales and Brokerage Subsection of the State Bar of California, Real Property Section.
- Steering Committee, Real Property Section, Beverly Hills Bar Association.
- Standard Forms Advisory Committee, California Association of REALTORS®.

- Trial Lawyers Association, Consumer Attorneys Association of Los Angeles.
- Legal Affairs Forum, California Association of REALTORS®.
- Los Angeles County Bar Association.
- National Association of REALTORS®.
- California Association of REALTORS®.
- Beverly Hills and Greater Los Angeles Association of REALTORS®.

STATEMENT

As your mediator, I listen first and do not try to force a settlement to keep a batting average, though my resolution rate is over 95%. I look for the unspoken emotional undercurrents of your dispute. Raised in three different cultures, I'm known for my ability to connect and empathize with individuals from all walks of life. I have successfully handled high conflict and highly emotional mediations.

Through my experience as a litigator, I help you "assess and manage your risks" by identifying what the opposing party may bring to light at trial or in arbitration and make a calculated business decision as to whether you would benefit from settling. I'm persistent and think outside the box to create solutions where none seem possible.

Many attorneys and parties have stated that my compassionate style, ability to listen, expertise in this area, analytical skills and tenacity helped them overcome obstacles to settlement in volatile situations and complex cases. Some testimonials are on AVVO.com and on my firm website.

I speak, read and write with native fluently in French and Farsi.

FEES

\$395 per hour. \$4 per mile fee over 40 miles from 90025.

SERVICE AREAS

Los Angeles, Orange, Ventura. Online mediation services also available.

OFFICE LOCATION: West Los Angeles.