

MEDIATOR PROFILE – Mark J. Sarni, Esq.

EDUCATION

University of Southern California; B.S. in Business Administration, Emphasis in Real Estate (1987)
Whittier College School of Law; J.D. (1992)
Pepperdine University School of Law, Straus Institute of Dispute Resolution; LL.M. in Dispute Resolution (2013)
University of California Los Angeles, Extension Program – Coursework in Philosophy
Los Angeles County Bar Association; Certified Mediator

PROFESSIONAL EXPERIENCE

Mark Sarni (“Mark”) has worked as an attorney for over 30 years - primarily in the civil litigation arena - with an emphasis in real estate and business disputes. He is licensed in all state and federal courts of California. He has worked as in-house counsel for both a national commercial real estate brokerage firm and an international title insurance company as well as various law firms in his career. Mark has also held a California real estate broker’s license for roughly 33 years. Mark is both an arbitration and mediation panelist with the prestigious American Arbitration Association. Mark routinely volunteers as both a temporary judge and judicial mediator for the Los Angeles County Superior Court. He owns his own alternative dispute resolution firm. You can read more about his background at southbayadr.com.

AFFILIATIONS

California State Bar, Attorney License Number 164364, Admitted 1993
Department of Real Estate, Broker License Number C01046249
South Bay Association of REALTORS®
California Association of REALTORS®
National Association of REALTORS®
Southern California Mediation Association
Los Angeles County Superior Court, Volunteer Temporary Judge and Mediator

STATEMENT

Mark carefully reviews all mediation briefs and exhibits before the mediation. Mark subscribes to a blended mediation approach that utilizes both “facilitative” and “evaluative” methods as necessary and appropriate. (On occasion, principles identified in the transformative mediation approach are also used when there is, or must be, an ongoing relationship between the parties.) At mediation, it is required that the parties conduct themselves professionally and civilly. In this regard, a joint session is conducted at the outset of the mediation to set certain ground rules and expectations. At all times, a relaxing and friendly atmosphere is encouraged and the use of first names is also promoted.

In addition, it is also encouraged that the parties work collaboratively, to the extent possible, to try and reach a resolution that is at least mutually acceptable and, ideally, mutually rewarding. The goal is to bring the parties closer together in terms of understanding the issues and where the differences exist so, even if the matter does not resolve at the mediation, the matter becomes more likely to resolve in the days or weeks following the mediation.

FEES: Per C.A.R. rules, the first two hours of mediation services are billed at \$200.00 per hour and each hour thereafter is billed at \$400.00 per hour. A minimum, non-refundable four hours is required (\$1,200). Travel time is \$100.00 per hour. Video conference mediations are available.

SERVICE AREAS

Los Angeles, Orange, Santa Barbara, Ventura, Riverside, San Bernardino and San Diego Counties.

OFFICE LOCATION

Torrance, California

DO NOT CONTACT MEDIATOR DIRECTLY. All mediations must be filed directly with our Center and questions for mediators pre-assignment should be arranged with our Center.