

MEDIATOR PROFILE – RAFIK AYVAZI, ESQ.

EDUCATION

- B.S., Civil and Structural Engineering, Pahlavi University, Shiraz, Iran (1975)
- M.S., Engineering (Construction Management), Northeastern University, Boston (1981)
- J.D., Glendale University College of Law (1985)

PROFESSIONAL EXPERIENCE

For more than 40 years, Rafik Ayvazi has practiced as a California attorney while also serving as a California Real Estate Broker, licensed since 1984. Throughout his career, he has advised and represented virtually every participant in a real estate transaction, including buyers, sellers, landlords, tenants, brokers, developers, property owners, contractors, and business owners in a broad range of residential and commercial real estate matters.

His experience includes residential and commercial purchase and sale transactions, California Residential Purchase Agreements (RPA), commercial leasing, broker and commission disputes, disclosure issues, property management, easements, title matters, contract negotiation and interpretation, and disputes arising from the ownership, leasing, management, development, and improvement of real property.

Mr. Ayvazi has successfully mediated disputes involving purchase agreements, leases, broker commissions, and other real estate-related matters. Having represented clients throughout negotiation, mediation, arbitration, and litigation, he brings a practical understanding of both the value of negotiated settlements and the costs and uncertainties of continued litigation.

Throughout his legal career, Mr. Ayvazi has integrated risk management into his practice by helping clients identify, evaluate, allocate, and manage legal and business risks before they develop into disputes. That preventive, problem-solving perspective forms the foundation of his mediation practice.

AFFILIATIONS

- State Bar of California
- California Association of REALTORS® Dispute Resolution Center for Real Estate Mediation Panel
- California Association of REALTORS®
- National Association of REALTORS®
- Southland Regional Association of REALTORS®
- California Real Estate Broker
- Construction Risk and Insurance Specialist (CRIS®)

STATEMENT

Successful mediation is not simply about resolving disputes—it is about helping parties make informed decisions.

Drawing upon more than four decades of experience as both an attorney and real estate broker, Mr. Ayvazi helps parties objectively evaluate the legal, business, financial, and practical considerations

affecting their positions. He encourages candid discussion, objective evaluation of risk, and informed decision-making while helping parties realistically assess the strengths and weaknesses of their respective positions, understand the uncertainties of litigation, and explore practical settlement opportunities.

Mr. Ayvazi believes that every dispute is unique. He tailors the mediation process to the needs of the parties while maintaining a fair, impartial, respectful, and well-prepared environment designed to promote meaningful negotiations and durable resolutions. While recognizing that not every dispute should settle, he believes every party benefits from an objective understanding of the legal, business, and practical realities before deciding whether to resolve the dispute or continue litigation.

Mr. Ayvazi is fluent in English, Armenian, and Farsi.

FEES

- Standard mediation rate: **\$750 per hour**
- Pursuant to the C.A.R. Dispute Resolution Center Rules, the first two hours of hearing time are billed at the Center's collective rate.
- Hearing time after the initial two hours is billed at Mr. Ayvazi's published hourly rate.
- Routine scheduling, convening, and up to two hours of preparation are provided without additional charge.

SERVICE AREAS

Los Angeles and Ventura Counties.

OFFICE LOCATION

Porter Ranch, California.

Mr. Ayvazi works from a private office and does not maintain dedicated mediation conference facilities. In-person mediations are generally conducted at counsel's offices or another mutually agreed location with suitable conference facilities. Remote mediations may be conducted using a mutually acceptable videoconferencing platform hosted by counsel or another agreed provider.

DO NOT CONTACT MEDIATOR DIRECTLY. All mediations must be filed directly with our Center and questions for mediators pre-assignment should be arranged with our Center.