

MEDIATOR PROFILE – John Pagliassotti

EDUCATION

Pepperdine University School of Law- Straus Institute:

Certificate in Dispute Resolution- 2018

Masters in Dispute Resolution - Presently Enrolled.

University of California at Los Angeles:

Bachelor of Arts Degree- 1984.

PROFESSIONAL EXPERIENCE

2018-Present: Founding Partner- COO Trust Pacific Capital.
Mediator- Superior Court of California, County of Los Angeles.
Expert Witness CRE Matters
Educator/Trainer

2011-Present: Treasurer- Anaheim Industrial Building Owners Association.

2006 - Present: Member of A.I.R. Forms Committee.
Commercial Real Estate Broker/Consultant.
Expert Witness.

2016-2017: Director of Property Management- BKM Capital Partners.

2006-2016: President- Fujita Property Guam.
Managing Member- TOP Associates.

2011-2013: Board Member and Broker of Record- 360 Commercial Partners.

2000-2009: Vice President- Voit Commercial Brokerage.

1990-2000: Vice President and Director of Asset Management- Fujita Corporation, USA.

1984-1990: Vice President- Daum Commercial Real Estate Brokerage.

AFFILIATIONS

Southern California Mediation Association, Association of Conflict Resolution, AIRCRE, Forensic Expert Witness Association, Newport Beach Board of Realtors

STATEMENT

Faster and more meaningful solutions.

John has been immersed in the commercial real estate profession for 35 years. He has overseen hundreds of millions of dollars of real estate transactions as an owner, institutional fund manager executive and broker. John is the foremost expert on the AIRCRE's real estate forms; the most widely used commercial real estate in California. John regularly provides expert witness services in all commercial real estate matters. John also frequently provides seminars to commercial real estate professionals on the use and meaning of the AIRCRE's real estate forms and broker duty of care. In addition, John is as a mediator for the Los Angeles Superior Courts.

John's vast experience in real estate and his acute understanding of the intricacies of the real estate business positions him to effectively understand real estate matters and, as important, use his expertise

and experience to offer creative solutions in mediation; solutions that may not be as readily available to someone not as experienced. John's expertise will lead to a faster, amicable and more efficient process.

FEES: \$350 per hour. No charge for travel within these Southern California Counties (Los Angeles, Orange, Ventura, San Diego, Riverside and San Bernardino Counties).

SERVICE AREAS: All of California. Airfare, hotel & ground transportation to be paid by parties for the areas outside of Southern California.

OFFICE LOCATION: Downtown Los Angeles and City of Orange.