

# AGENDA



**NATIONAL ASSOCIATION OF REALTORS®**  
**2020 REALTORS® LEGISLATIVE MEETINGS**  
**Business Issues Policy Committee**  
**Thursday, May 7, 2020, 3:00 p.m. – 4:00 p.m. CT**  
**(4:00-5:00 p.m. ET, 2:00-3:00 p.m. MT, 1:00-2:00 p.m. PT)**

**CHAIR:** Dominic Pallini (FL)  
**VICE CHAIR:** Ray Wade (TX)  
**COMMITTEE LIAISON:** Nate Johnson (MO)  
**STAFF EXECUTIVES:** Christie DeSanctis & Nia Duggins (DC)

## **PURPOSE:**

**To identify, monitor and recommend positions on federal, legislative, and regulatory that affect the operations of REALTOR® businesses and the ability of NAR to meet REALTOR® needs and to recommend legislative or regulatory strategies in furtherance of those positions (i.e. RESPA, telecommunications, telemarketing, data security & privacy, visa reform, electronic closings, etc.) and to recommend federal legislative or regulatory strategies in furtherance of those positions.**

**I. Welcome & Meeting Overview:** Dominic Pallini, Chair

A. Welcome Remarks

**II. NAR [Conflict of Interest Statement](#):** Ray Wade, Vice Chair

**III. Approval of [Previous Meeting's Minutes](#):** Dominic Pallini, Chair

**IV. REALTOR® Party Update:** Ray Wade, Vice Chair

**V. 2020 Committee Goals Update:** Dominic Pallini, Chair

## **VI. Guest Speakers:**

A. Jessica Lautz, NAR Vice President, Demographics and Behavioral Insights, will provide a forecast and economic impact update amid COVID-19.

Dr. Jessica Lautz is Vice President of Demographics and Behavioral Insights at the National Association of REALTORS®. The core of her research focuses on analyzing demographic trends for both NAR members and housing consumers. Through management of predictive analytics, surveys, focus groups and data analysis, she presents new and innovative ways to showcase results. Jessica discusses research findings in major media outlets and international presentations.

Dr. Lautz received her Doctorate of Real Estate from Nottingham Trent University. She also has a Master's in Public Policy from American University and undergraduate degrees in Political Science

## Agenda

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Law and Justice from Central Washington University.

B. Brief Q&A

C. Phil Schulman, Partner at Mayer Brown LLP, will discuss CFPB resources related to COVID-19 issues and pertinent RESPA matters.

Phillip Schulman is a partner in Mayer Brown's Washington DC office and a member of the Consumer Financial Services group. He represents companies in the mortgage lending, title insurance and real estate industries in connection with administrative and regulatory compliance matters, including those involving the Consumer Financial Protection Bureau (CFPB), the US Department of Housing and Urban Development (HUD), the US Department of Veterans Affairs (VA), Ginnie Mae, Fannie Mae and Freddie Mac. He advises clients on matters related to approval, origination and servicing requirements under the US Federal Housing Administration's single-family loan programs.

**VII. Open Discussion, including additional Q & A.**

**VIII. Closing Remarks & Adjournment:** Dominic Pallini, Chair