

SALES AND PRICE ACTIVITY (SFH Homes)
Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted

December-18	Median Sold Price of Existing Single-Family Homes					Sales	
State/Region/County	Dec-18	Nov-18	Dec-17	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
CA SFH (SAAR)	\$557,600	\$554,760	\$549,550	r 0.5%	1.5%	-2.4%	-11.6%
CA Condo/Townhomes	\$460,660	\$465,770	\$446,840	-1.1%	3.1%	-10.0%	-21.4%
Los Angeles Metropolitan Area	\$500,000	\$512,000	\$495,000	r -2.3%	1.0%	-8.3%	-17.8%
Central Coast	\$717,650	\$672,500	\$657,500	6.7%	9.1%	-15.2%	-24.9%
Central Valley	\$317,500	\$320,000	\$310,000	-0.8%	2.4%	-8.0%	-15.7%
Inland Empire	\$359,000	\$363,620	\$342,000	r -1.3%	5.0%	-10.1%	-19.8%
S.F. Bay Area	\$850,000	\$905,000	\$882,000	r -6.1%	-3.6%	-20.2%	-17.5%
S.F. Bay Area							
S.F. Bay Area	Dec-18	Nov-18	Dec-17	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Alameda	\$850,000	\$900,000	\$862,000	-5.6%	-1.4%	-24.2%	-19.9%
Contra Costa	\$612,500	\$641,000	\$600,000	-4.4%	2.1%	-19.1%	-16.7%
Marin	\$1,270,500	\$1,172,944	\$1,268,900	8.3%	0.1%	-21.3%	-12.6%
Napa	\$725,000	\$683,500	\$688,000	6.1%	5.4%	-14.1%	-21.8%
San Francisco	\$1,500,000	\$1,442,500	\$1,475,000	4.0%	1.7%	-24.5%	11.3%
San Mateo	\$1,483,000	\$1,500,000	\$1,500,000	-1.1%	-1.1%	-24.0%	-20.4%
Santa Clara	\$1,150,000	\$1,250,000	\$1,300,000	-8.0%	-11.5%	-22.0%	-20.6%
Solano	\$425,000	\$450,000	\$416,000	-5.6%	2.2%	-13.0%	-18.5%
Sonoma	\$639,000	\$612,500	\$670,000	4.3%	-4.6%	-10.0%	-16.7%
Southern California							
Southern California	Dec-18	Nov-18	Dec-17	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Los Angeles	\$588,140	\$553,940	\$577,690	r 6.2%	1.8%	-3.0%	-16.3%
Orange	\$785,000	\$795,000	\$785,500	-1.3%	-0.1%	-15.5%	-18.3%
Riverside	\$398,000	\$400,000	\$385,000	-0.5%	3.4%	-4.9%	-17.7%
San Bernardino	\$295,000	\$299,450	\$278,000	-1.5%	6.1%	-17.4%	-23.1%
San Diego	\$618,500	\$626,000	\$605,000	-1.2%	2.2%	-7.4%	-14.7%
Ventura	\$640,000	\$643,740	\$645,000	-0.6%	-0.8%	-14.0%	-13.8%
Central Coast							
Central Coast	Dec-18	Nov-18	Dec-17	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Monterey	\$590,000	\$630,000	\$614,000	-6.3%	-3.9%	-26.1%	-31.0%
San Luis Obispo	\$640,000	\$624,000	\$590,000	2.6%	8.5%	-16.3%	-23.7%
Santa Barbara	\$806,030	\$550,000	\$730,000	46.6%	10.4%	-1.1%	-14.8%
Santa Cruz	\$926,000	\$862,500	\$831,000	7.4%	11.4%	-16.2%	-31.7%
Central Valley							
Central Valley	Dec-18	Nov-18	Dec-17	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Fresno	\$266,500	\$265,750	\$259,750	0.3%	2.6%	-4.1%	-4.7%
Glenn	\$246,500	\$225,000	\$230,000	9.6%	7.2%	77.8%	113.3%
Kern	\$242,380	\$235,250	\$233,000	3.0%	4.0%	-7.1%	-7.8%
Kings	\$243,000	\$222,000	\$225,000	9.5%	8.0%	-7.1%	-17.0%
Madera	\$263,000	\$265,000	\$239,000	r -0.8%	10.0%	-18.8%	-34.6%
Merced	\$269,060	\$261,930	\$239,900	2.7%	12.2%	22.0%	11.9%
Placer	\$492,993	\$461,000	\$451,500	6.9%	9.2%	-10.2%	-18.5%

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	Dec-18	Nov-18	Dec-17	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Sacramento	\$364,500	\$365,000	\$350,000	-0.1%	4.1%	-14.8%	-22.4%
San Benito	\$577,000	\$583,200	\$537,000	-1.1%	7.4%	-15.9%	-28.8%
San Joaquin	\$365,000	\$365,000	\$349,720	0.0%	4.4%	1.1%	-14.1%
Stanislaus	\$309,000	\$310,000	\$300,000	-0.3%	3.0%	-6.2%	-16.0%
Tulare	\$236,450	\$237,400	\$219,500	-0.4%	7.7%	-11.5%	-20.1%
Other Counties in California	Dec-18	Nov-18	Dec-17	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Amador	NA	NA	\$305,000	NA	NA	NA	NA
Butte	\$356,558	\$326,940	\$304,000	9.1%	17.3%	97.5%	105.3%
Calaveras	\$310,000	\$325,000	\$285,000	-4.6%	8.8%	11.7%	-26.5%
Del Norte	\$243,900	\$250,000	\$251,500	-2.4%	-3.0%	-40.0%	-36.8%
El Dorado	\$454,500	\$461,750	\$450,000	-1.6%	1.0%	-15.5%	-33.6%
Humboldt	\$308,000	\$310,000	\$319,500	-0.6%	-3.6%	-15.3%	-28.4%
Lake	\$269,000	\$255,000	\$269,500	5.5%	-0.2%	17.7%	-6.4%
Lassen	\$208,000	\$184,000	\$175,000	13.0%	18.9%	53.3%	0.0%
Mariposa	\$320,000	\$355,000	\$310,000	-9.9%	3.2%	0.0%	40.0%
Mendocino	\$424,900	\$414,000	\$409,500	2.6%	3.8%	-17.0%	-2.2%
Mono	\$541,000	\$725,000	\$515,000	-25.4%	5.0%	-55.6%	-42.9%
Nevada	\$389,950	\$399,000	\$393,500	-2.3%	-0.9%	1.1%	-6.0%
Plumas	\$262,950	\$289,500	\$256,000	-9.2%	2.7%	0.0%	-13.3%
Shasta	\$267,500	\$283,000	\$258,250	-5.5%	3.6%	-1.3%	6.8%
Siskiyou	\$182,500	\$226,000	\$192,500	-19.2%	-5.2%	-13.5%	-33.3%
Sutter	\$320,000	\$296,000	\$270,000	8.1%	18.5%	26.6%	5.2%
Tehama	\$255,000	\$199,000	\$190,000	28.1%	34.2%	184.6%	100.0%
Tuolumne	\$258,950	\$288,500	\$269,900	-10.2%	-4.1%	21.2%	27.0%
Yolo	\$429,000	\$429,500	\$420,000	-0.1%	2.1%	-1.0%	-19.8%
Yuba	\$298,000	\$263,000	\$241,000	13.3%	23.7%	2.5%	17.4%

Note: The MLS median price and sales data in the table below are generated from a survey of more than 90 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.

Los Angeles Metropolitan Area is a 5-region that includes Los Angeles , Orange , Riverside , San Bernardino , and Ventura

S.F. Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano, and Sonoma

Inland Empire includes Riverside and San Bernardino

Note: "r" = revised

Scheduled Date for Press Release:

01/17/19