

**Price per Square Foot & Sales to List Ratio (SFH Homes)**  
**Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted**

November-18	Price per Square Foot			Sales Price to List Price Ratio		
State/Region/County	Nov-18	Oct-18	Nov-17	Nov-18	Oct-18	Nov-17
CA SFH (SAAR)	\$282	\$282	\$277	97.9%	98.1%	98.9%
CA Condo/Townhomes	\$395	\$400	\$379	98.2%	98.9%	100.0%
Los Angeles Metropolitan Area	\$296	\$293	\$288	97.8%	97.9%	98.6%
Central Coast	\$388	\$394	\$387	96.8%	97.1%	97.2%
Central Valley	\$191	\$192	\$184	97.9%	98.1%	98.7%
Inland Empire	\$193	\$194	\$186	97.7%	97.8%	98.3%
S.F. Bay Area	\$533	\$562	\$518	99.3%	100.0%	101.9%
<b>S.F. Bay Area</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>
Alameda	\$557	\$557	\$533	100.1%	101.8%	105.2%
Contra Costa	\$381	\$390	\$365	99.1%	100.0%	100.1%
Marin	\$648	\$717	\$649	97.8%	100.0%	100.0%
Napa	\$432	\$439	\$415	97.6%	98.2%	99.0%
San Francisco	\$968	\$948	\$933	111.2%	112.6%	115.0%
San Mateo	\$909	\$976	\$886	100.0%	104.7%	106.9%
Santa Clara	\$742	\$754	\$740	98.0%	100.0%	106.3%
Solano	\$260	\$266	\$256	98.6%	98.7%	100.0%
Sonoma	\$396	\$413	\$400	96.0%	96.6%	100.0%
<b>Southern California</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>
Los Angeles	\$347	\$342	\$331	98.3%	98.5%	99.3%
Orange	\$427	\$427	\$407	96.8%	97.2%	98.0%
Riverside	\$206	\$209	\$197	97.8%	97.9%	98.5%
San Bernardino	\$174	\$173	\$166	97.6%	97.5%	97.9%
San Diego	\$354	\$357	\$334	97.2%	97.1%	97.9%
Ventura	\$354	\$363	\$339	97.4%	97.8%	98.1%
<b>Central Coast</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>
Monterey	\$388	\$385	\$375	97.7%	97.4%	97.1%
San Luis Obispo	\$353	\$348	\$348	96.4%	97.2%	97.0%
Santa Barbara	\$306	\$312	\$348	97.0%	95.9%	97.0%
Santa Cruz	\$539	\$560	\$534	95.7%	97.5%	98.0%
<b>Central Valley</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>
Fresno	\$162	\$163	\$153	97.9%	98.0%	98.3%
Glenn	\$172	\$173	\$140	96.1%	96.5%	94.7%
Kern	\$144	\$143	\$136	98.2%	98.4%	97.8%
Kings	\$146	\$151	\$138	98.2%	98.3%	98.7%
Madera	\$152	\$156	\$140	97.2%	97.1%	98.2%
Merced	\$168	\$168	\$154	98.4%	98.5%	99.2%
Placer	\$244	\$245	\$235	97.8%	97.6%	98.6%

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State/Region/County	Nov-18	Oct-18	Nov-17	Nov-18	Oct-18	Nov-17	
Sacramento	\$228	\$229	r \$220	97.8%	98.2%	99.0%	
San Benito	\$312	\$298	r \$301	97.4%	98.0%	98.1%	
San Joaquin	\$211	\$218	\$201	98.2%	98.4%	100.0%	
Stanislaus	\$196	\$197	r \$190	98.1%	98.1%	98.6%	
Tulare	\$146	\$144	\$137	97.1%	97.2%	97.9%	
<b>Other Counties in California</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	
Amador	NA	NA	NA	NA	NA	95.3%	
Butte	\$217	\$204	\$199	99.4%	97.9%	97.9%	
Calaveras	\$205	\$196	\$186	96.3%	95.6%	95.8%	
Del Norte	\$151	\$135	\$155	NA	NA	NA	
El Dorado	\$248	\$251	\$236	96.9%	96.0%	97.2%	
Humboldt	\$211	\$221	\$213	97.7%	96.4%	96.1%	
Lake	\$175	\$166	\$174	93.7%	94.3%	95.2%	
Lassen	\$120	\$132	\$131	94.4%	94.6%	94.9%	
Mariposa	\$194	\$171	\$165	90.4%	97.4%	94.2%	
Mendocino	\$271	\$273	\$265	95.6%	94.9%	96.5%	
Mono	\$402	\$327	\$254	89.2%	90.5%	92.1%	
Nevada	\$235	\$235	\$222	95.2%	97.0%	96.3%	
Plumas	\$162	\$192	\$170	90.3%	95.4%	93.9%	
Shasta	\$174	\$170	\$160	97.6%	97.1%	97.3%	
Siskiyou	\$149	\$133	\$122	93.1%	96.4%	93.5%	
Sutter	\$176	\$182	\$166	98.3%	97.3%	98.4%	
Tehama	\$152	\$155	\$154	97.1%	96.3%	96.9%	
Tuolumne	\$184	\$194	\$177	93.4%	94.7%	96.7%	
Yolo	\$260	\$257	\$256	97.0%	97.9%	98.3%	
Yuba	\$158	\$162	\$152	97.3%	96.8%	100.0%	

*Note: The MLS median price and sales data in the table below are generated from a survey of more than 75 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.*

Greater Los Angeles Area is a 5- region that includes Los Angeles , Orange , Riverside , San Bernardino , and Ventura

S.F. Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano, and Sonoma

Inland Empire includes Riverside and San Bernardino

Note: "r" = revised

Scheduled Date for Press Release:

12/18/2018