

**SALES AND PRICE ACTIVITY (SFH Homes)**  
**Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted**

<b>November-18</b>	<b>Median Sold Price of Existing Single-Family Homes</b>					<b>Sales</b>	
<b>State/Region/County</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Price MTM% Chg</b>	<b>Price YTY% Chg</b>	<b>Sales MTM% Chg</b>	<b>Sales YTY% Chg</b>
CA SFH (SAAR)	\$554,760	\$572,000	\$546,820	-3.0%	1.5%	-3.9%	-13.4%
CA Condo/Townhomes	\$465,770	\$476,440	\$451,250	-2.2%	3.2%	-19.1%	-17.4%
Los Angeles Metropolitan Area	\$512,000	\$516,000	\$500,500	-0.8%	2.3%	-14.0%	-10.1%
Central Coast	\$672,500	\$669,500	\$685,000	0.4%	-1.8%	-15.9%	-18.0%
Central Valley	\$320,000	\$320,000	\$310,000	0.0%	3.2%	-11.7%	-3.9%
Inland Empire	\$363,620	\$359,000	\$340,000	1.3%	6.9%	-12.2%	-6.7%
S.F. Bay Area	\$905,000	\$958,800	\$900,000	-5.6%	0.6%	-12.7%	-11.5%
<b>S.F. Bay Area</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Price MTM% Chg</b>	<b>Price YTY% Chg</b>	<b>Sales MTM% Chg</b>	<b>Sales YTY% Chg</b>
Alameda	\$900,000	\$900,000	\$880,000	0.0%	2.3%	-10.9%	-6.7%
Contra Costa	\$641,000	\$657,000	\$615,000	-2.4%	4.2%	-5.8%	-8.0%
Marin	\$1,172,940	\$1,450,000	\$1,230,000	-19.1%	-4.6%	-25.7%	-26.8%
Napa	\$683,500	\$709,500	\$682,000	-3.7%	0.2%	-11.5%	-6.1%
San Francisco	\$1,442,500	\$1,600,000	\$1,500,000	-9.8%	-3.8%	-14.0%	-12.2%
San Mateo	\$1,500,000	\$1,588,000	\$1,486,000	-5.5%	0.9%	-22.1%	-13.7%
Santa Clara	\$1,250,000	\$1,290,000	\$1,282,500	-3.1%	-2.5%	-10.9%	-9.9%
Solano	\$450,000	\$430,000	\$410,000	4.7%	9.8%	-2.7%	-3.6%
Sonoma	\$612,500	\$650,000	\$655,000	-5.8%	-6.5%	-25.5%	-29.1%
<b>Southern California</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Price MTM% Chg</b>	<b>Price YTY% Chg</b>	<b>Sales MTM% Chg</b>	<b>Sales YTY% Chg</b>
Los Angeles	\$553,940	\$614,500	\$530,920	-9.9%	4.3%	-17.5%	-11.2%
Orange	\$795,000	\$810,000	\$785,000	-1.9%	1.3%	-7.5%	-14.4%
Riverside	\$400,000	\$400,000	\$383,000	0.0%	4.4%	-14.8%	-9.0%
San Bernardino	\$299,450	\$289,000	\$280,000	3.6%	6.9%	-8.0%	-3.2%
San Diego	\$626,000	\$635,500	\$619,900	-1.5%	1.0%	-8.4%	-11.0%
Ventura	\$643,740	\$650,000	\$640,000	-1.0%	0.6%	-18.8%	-11.7%
<b>Central Coast</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Price MTM% Chg</b>	<b>Price YTY% Chg</b>	<b>Sales MTM% Chg</b>	<b>Sales YTY% Chg</b>
Monterey	\$630,000	\$620,000	\$618,120	1.6%	1.9%	-6.1%	-11.2%
San Luis Obispo	\$624,000	\$586,000	\$615,000	6.5%	1.5%	-14.4%	-17.5%
Santa Barbara	\$550,000	\$659,000	\$742,000	-16.5%	-25.9%	-20.3%	-18.8%
Santa Cruz	\$862,500	\$885,000	\$870,000	-2.5%	-0.9%	-24.0%	-26.1%
<b>Central Valley</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Price MTM% Chg</b>	<b>Price YTY% Chg</b>	<b>Sales MTM% Chg</b>	<b>Sales YTY% Chg</b>
Fresno	\$265,750	\$272,000	\$264,000	-2.3%	0.7%	-6.4%	-2.9%
Glenn	\$225,000	\$253,000	\$232,000	-11.1%	-3.0%	12.5%	-5.3%
Kern	\$235,250	\$240,000	\$235,000	-2.0%	0.1%	-14.8%	-1.8%
Kings	\$222,000	\$229,000	\$230,000	-3.1%	-3.5%	-3.4%	6.3%
Madera	\$265,000	\$254,950	\$245,000	3.9%	8.2%	2.1%	-2.0%
Merced	\$261,930	\$271,850	\$255,000	-3.6%	2.7%	-22.5%	-13.0%
Placer	\$461,000	\$470,000	\$450,000	-1.9%	2.4%	-5.1%	-13.6%

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Sacramento	\$365,000	\$360,000	\$349,900	1.4%	4.3%	-10.2%	-7.1%
San Benito	\$583,200	\$597,000	\$649,880	-2.3%	-10.3%	-4.3%	10.0%
San Joaquin	\$365,000	\$369,200	\$360,500	-1.1%	1.2%	-20.1%	17.5%
Stanislaus	\$310,000	\$319,000	\$298,750	-2.8%	3.8%	-17.2%	-9.2%
Tulare	\$237,400	\$232,000	\$215,000	2.3%	10.4%	-16.2%	-2.5%
<b>Other Counties in California</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Price MTM% Chg</b>	<b>Price YTY% Chg</b>	<b>Sales MTM% Chg</b>	<b>Sales YTY% Chg</b>
Amador	NA	NA	\$348,950	NA	NA	NA	NA
Butte	\$326,940	\$318,000	\$315,000	2.8%	3.8%	-7.1%	8.3%
Calaveras	\$325,000	\$302,500	\$318,000	7.4%	2.2%	-33.6%	-31.9%
Del Norte	\$250,000	\$223,000	\$214,000	12.1%	16.8%	-20.0%	-42.9%
El Dorado	\$461,750	\$500,000	\$470,000	-7.7%	-1.8%	-28.6%	-27.5%
Humboldt	\$310,000	\$315,000	\$310,000	-1.6%	0.0%	-24.0%	3.2%
Lake	\$255,000	\$265,250	\$262,000	-3.9%	-2.7%	-11.4%	-23.5%
Lassen	\$184,000	\$148,000	\$189,000	24.3%	-2.6%	-40.0%	-48.3%
Mariposa	\$355,000	\$305,500	\$250,000	16.2%	42.0%	-12.5%	180.0%
Mendocino	\$414,000	\$420,000	\$374,500	-1.4%	10.5%	-13.1%	6.0%
Mono	\$725,000	\$599,900	\$400,000	20.9%	81.3%	-47.1%	-35.7%
Nevada	\$399,000	\$401,500	\$405,750	-0.6%	-1.7%	-30.6%	-13.9%
Plumas	\$289,500	\$310,000	\$302,000	-6.6%	-4.1%	-44.7%	-42.2%
Shasta	\$283,000	\$261,000	\$250,000	8.4%	13.2%	-17.2%	7.1%
Siskiyou	\$226,000	\$181,500	\$189,500	24.5%	19.3%	-19.6%	-15.9%
Sutter	\$296,000	\$290,000	\$270,000	2.1%	9.6%	-16.9%	-14.7%
Tehama	\$199,000	\$233,250	\$224,500	-14.7%	-11.4%	-38.1%	-46.9%
Tuolumne	\$288,500	\$304,000	\$325,000	-5.1%	-11.2%	-15.4%	-9.6%
Yolo	\$429,500	\$443,750	\$440,000	-3.2%	-2.4%	-12.5%	-26.3%
Yuba	\$263,000	\$282,000	\$285,000	-6.7%	-7.7%	-1.3%	14.5%

*Note: The MLS median price and sales data in the table below are generated from a survey of more than 90 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.*

Los Angeles Metropolitan Area is a 5-region that includes Los Angeles , Orange , Riverside , San Bernardino , and Ventura

S.F. Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano, and Sonoma

Inland Empire includes Riverside and San Bernardino

**Note: "r" = revised**

**Scheduled Date for Press Release:**

12/18/18