

**Price per Square Foot & Sales to List Ratio (Condo & Townhomes)**  
**Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted**

<b>November-18</b>	<b>Price per Square Foot</b>			<b>Sales Price to List Price Ratio</b>		
<b>State/Region/County</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>
CA Condo/Townhomes	\$395	\$400	\$379	98.2%	98.9%	100.0%
Los Angeles Metropolitan Area	\$360	\$366	\$343	98.0%	98.3%	99.1%
Central Coast	\$446	\$461	\$449	97.4%	97.5%	98.4%
Central Valley	\$183	\$186	\$170	96.9%	98.3%	98.8%
Inland Empire	\$208	\$208	\$194	97.5%	97.0%	97.0%
S.F. Bay Area	\$588	\$606	\$549	100.0%	100.5%	102.7%
<b>S.F. Bay Area</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>
Alameda	\$524	\$543	\$506	100.0%	101.6%	102.7%
Contra Costa	\$414	\$393	\$399	99.3%	100.0%	100.4%
Marin	\$554	\$544	\$501	98.8%	100.0%	101.6%
Napa	\$496	\$365	\$376	97.7%	97.2%	99.2%
San Francisco	\$1,085	\$1,121	\$1,064	100.0%	105.0%	101.8%
San Mateo	\$795	\$835	\$737	102.2%	103.7%	105.3%
Santa Clara	\$649	\$694	\$631	98.6%	101.3%	107.2%
Solano	\$252	\$311	\$229	99.3%	100.0%	100.0%
Sonoma	\$331	\$328	\$351	97.1%	97.7%	100.5%
<b>Southern California</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>
Los Angeles	\$371	\$371	\$347	98.8%	99.3%	100.0%
Orange	\$406	\$412	\$396	97.4%	98.0%	98.9%
Riverside	\$210	\$208	\$193	97.2%	97.2%	97.0%
San Bernardino	\$204	\$205	\$201	100.0%	95.7%	97.7%
San Diego	\$369	\$389	\$368	97.6%	97.9%	98.8%
Ventura	\$320	\$325	\$317	98.5%	98.3%	99.1%
<b>Central Coast</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>
Monterey	\$405	\$423	\$517	97.1%	98.0%	98.8%
San Luis Obispo	\$312	\$343	\$336	97.9%	97.6%	97.0%
Santa Barbara	\$499	\$524	\$473	97.9%	97.0%	98.2%
Santa Cruz	\$472	\$496	\$484	96.5%	97.5%	100.0%
<b>Central Valley</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>
Fresno	\$132	\$113	\$102	97.1%	98.3%	99.8%
Glenn	NA	NA	NA	NA	NA	NA
Kern	\$108	\$108	\$90	98.1%	96.9%	97.3%
Kings	\$75	NA	NA	NA	NA	NA
Madera	NA	NA	\$103	NA	NA	102.9%
Merced	\$146	\$139	\$131	93.9%	94.4%	93.5%
Placer	\$222	\$225	\$227	94.6%	97.5%	98.2%

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<b>State/Region/County</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>
Sacramento	\$195	\$197	\$183	96.9%	98.9%	99.4%
San Benito	\$278	\$333	\$269	97.4%	98.8%	95.6%
San Joaquin	\$184	\$197	\$175	95.8%	95.5%	99.4%
Stanislaus	\$186	\$171	\$158	97.7%	97.5%	98.3%
Tulare	\$113	\$123	\$129	98.9%	100.0%	99.2%
<b>Other Counties in California</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>
Amador	NA	NA	NA	NA	NA	NA
Butte	\$184	\$149	\$166	99.3%	95.7%	99.2%
Calaveras	NA	\$149	\$154	NA	86.2%	91.3%
Del Norte	NA	NA	NA	NA	NA	NA
El Dorado	\$254	\$229	\$218	98.5%	93.8%	100.0%
Humboldt	NA	NA	NA	NA	NA	NA
Lake	\$161	\$171	\$263	94.0%	93.3%	94.8%
Lassen	NA	NA	NA	NA	NA	NA
Mariposa	NA	NA	NA	NA	NA	NA
Mendocino	NA	NA	\$269	NA	NA	100.0%
Mono	NA	NA	NA	NA	NA	NA
Nevada	NA	NA	NA	NA	NA	NA
Plumas	\$166	NA	\$123	94.9%	NA	97.1%
Shasta	\$118	\$161	\$136	95.3%	100.0%	87.8%
Siskiyou	\$123	\$158	\$107	98.6%	95.0%	100.0%
Sutter	\$118	\$120	\$78	96.1%	101.1%	98.4%
Tehama	\$92	NA	NA	93.2%	NA	NA
Tuolumne	NA	NA	NA	NA	NA	NA
Yolo	\$312	\$235	\$237	97.4%	99.7%	100.0%
Yuba	NA	\$98	\$92	NA	100.0%	92.5%

*Note: The MLS median price and sales data in the table below are generated from a survey of more than 75 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.*

Greater Los Angeles Area is a 5- region that includes Los Angeles , Orange , Riverside , San Bernardino , and Ventura

S.F. Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano, and Sonoma

Inland Empire includes Riverside and San Bernardino

**Note: "r" = revised**

**Scheduled Date for Press Release:**

12/18/18