

**SALES AND PRICE ACTIVITY (Condos/Townhomes)**  
**Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted**

<b>November-18</b>	<b>Median Sold Price of Existing Condos and Townhomes</b>					<b>Sales</b>	
<b>State/Region/County</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>
CA Condo/Townhomes	\$465,770	\$476,440	\$451,250	-2.2%	3.2%	-19.1%	-17.4%
Los Angeles Metropolitan Area	\$421,000	\$435,950	\$405,000	-3.4%	4.0%	-19.8%	-20.4%
Central Coast	\$535,000	\$549,500	\$525,000	-2.6%	1.9%	-23.8%	-10.1%
Central Valley	\$197,000	\$205,000	\$197,500	-3.9%	-0.3%	-18.9%	-7.3%
Inland Empire	\$290,000	\$289,000	\$254,000	0.3%	14.2%	-14.1%	-22.2%
S.F. Bay Area	\$710,000	\$740,000	\$680,500	-4.1%	4.3%	-15.6%	-16.4%
<b>S.F. Bay Area</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>
Alameda	\$616,000	\$650,000	\$610,000	-5.2%	1.0%	-18.4%	-18.7%
Contra Costa	\$510,000	\$463,500	\$480,000	10.0%	6.3%	-18.0%	-17.3%
Marin	\$690,500	\$644,000	\$570,000	7.2%	21.1%	-36.7%	-35.6%
Napa	\$510,000	\$495,000	\$510,000	3.0%	0.0%	11.1%	-23.1%
San Francisco	\$1,200,000	\$1,275,000	\$1,250,000	-5.9%	-4.0%	-19.0%	-7.0%
San Mateo	\$905,000	\$900,000	\$915,000	0.6%	-1.1%	-15.2%	-21.9%
Santa Clara	\$840,000	\$925,000	\$770,000	-9.2%	9.1%	-6.0%	-10.4%
Solano	\$250,000	\$319,000	\$225,000	-21.6%	11.1%	-20.0%	-52.4%
Sonoma	\$400,000	\$381,500	\$410,000	4.8%	-2.4%	-5.8%	-14.0%
<b>Southern California</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>
Los Angeles	\$427,250	\$445,000	\$415,000	-4.0%	3.0%	-19.5%	-24.0%
Orange	\$500,000	\$519,000	\$490,000	-3.7%	2.0%	-19.4%	-14.4%
Riverside	\$305,000	\$286,000	\$253,000	6.6%	20.6%	-12.0%	-16.6%
San Bernardino	\$232,000	\$290,000	\$269,900	-20.0%	-14.0%	-27.3%	-48.7%
San Diego	\$395,000	\$417,750	\$405,000	-5.4%	-2.5%	-16.9%	-13.3%
Ventura	\$412,750	\$427,000	\$421,000	-3.3%	-2.0%	-39.2%	-19.6%
<b>Central Coast</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>
Monterey	\$425,000	\$388,000	\$505,000	9.5%	-15.8%	-46.8%	19.0%
San Luis Obispo	\$352,500	\$386,750	\$440,000	-8.9%	-19.9%	-3.8%	-24.2%
Santa Barbara	\$620,000	\$685,000	\$571,000	-9.5%	8.6%	-18.0%	-18.0%
Santa Cruz	\$626,950	\$565,000	\$590,000	11.0%	6.3%	-17.1%	-2.9%
<b>Central Valley</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>
Fresno	\$158,000	\$126,500	\$126,500	24.9%	24.9%	-17.9%	27.8%
Glenn	NA	NA	NA	NA	NA	NA	NA
Kern	\$143,750	\$113,000	\$115,000	27.2%	25.0%	-5.3%	20.0%
Kings	\$135,000	NA	NA	NA	NA	NA	NA
Madera	NA	NA	\$157,500	NA	NA	NA	NA
Merced	\$216,000	\$195,000	\$192,500	10.8%	NA	0.0%	NA
Placer	\$269,000	\$265,000	\$274,000	1.5%	-1.8%	-26.7%	-12.0%

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<b>State/Region/County</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>
Sacramento	\$211,000	\$227,250	\$214,925	-7.2%	-1.8%	-17.7%	-10.8%
San Benito	\$458,750	\$376,000	\$325,000	22.0%	41.2%	-20.0%	-20.0%
San Joaquin	\$180,720	\$184,500	\$174,900	-2.0%	3.3%	-5.6%	9.7%
Stanislaus	\$189,900	\$196,250	\$195,000	-3.2%	-2.6%	-54.2%	-42.1%
Tulare	\$155,000	\$180,000	\$168,000	-13.9%	-7.7%	-20.0%	-42.9%
<b>Other Counties in California</b>	<b>Nov-18</b>	<b>Oct-18</b>	<b>Nov-17</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>
Amador	NA	NA	NA	NA	NA	NA	NA
Butte	\$180,000	\$140,000	\$195,000	28.6%	-7.7%	0.0%	12.5%
Calaveras	NA	\$75,000	\$105,000	NA	NA	NA	NA
Del Norte	NA	NA	NA	NA	NA	NA	NA
El Dorado	\$295,000	\$297,500	\$240,000	-0.8%	22.9%	-56.3%	-36.4%
Humboldt	NA	NA	NA	NA	NA	NA	NA
Lake	\$222,500	\$182,000	\$270,000	22.3%	NA	100.0%	-50.0%
Lassen	NA	NA	NA	NA	NA	NA	NA
Mariposa	NA	NA	NA	NA	NA	NA	NA
Mendocino	NA	NA	\$274,000	NA	NA	NA	NA
Mono	NA	NA	NA	NA	NA	NA	NA
Nevada	NA	NA	NA	NA	NA	NA	NA
Plumas	\$250,000	NA	\$177,000	NA	NA	NA	NA
Shasta	\$132,000	\$154,900	\$186,500	-14.8%	NA	0.0%	NA
Siskiyou	\$114,000	\$189,000	\$150,000	-39.7%	-24.0%	100.0%	0.0%
Sutter	\$120,000	\$187,000	\$66,000	-35.8%	81.8%	200.0%	50.0%
Tehama	\$110,000	NA	NA	NA	NA	NA	NA
Tuolumne	NA	NA	NA	NA	NA	NA	NA
Yolo	\$408,000	\$317,000	\$365,000	28.7%	11.8%	-18.2%	-35.7%
Yuba	NA	\$85,000	\$111,000	NA	NA	NA	NA

*Note: The MLS median price and sales data in the table below are generated from a survey of more than 90 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.*

Los Angeles Metropolitan Area is a 5- region that includes Los Angeles , Orange , Riverside , San Bernardino , and Ventura

S.F. Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano, and Sonoma

Inland Empire includes Riverside and San Bernardino

**Note: "r" = revised**

**Scheduled Date for Press Release:**

12/18/18