

Supply Indicators - (SFH Homes)
Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted

September-18	Unsold Inventory Index			Median Time on Market		
State/Region/County	Sep-18	Aug-18	Sep-17	Sep-18	Aug-18	Sep-17
CA SFH (SAAR)	4.2	3.3	3.3	23.0	21.0	20.0
CA Condo/Townhomes	3.6	2.7	2.4	20.0	18.0	15.0
Los Angeles Metropolitan Area	4.5	3.6	3.4	28.0	25.0	24.0
Central Coast	4.7	3.8	4.0	26.0	25.0	27.0
Central Valley	3.7	3.0	3.0	18.0	16.0	15.0
Inland Empire	4.5	3.8	3.7	34.0	31.0	27.0
S.F. Bay Area	3.2	2.3	2.2	19.0	18.0	16.0
S.F. Bay Area	Sep-18	Aug-18	Sep-17	Sep-18	Aug-18	Sep-17
Alameda	2.7	2.0	2.1	14.0	14.0	13.0
Contra Costa	2.9	2.2	2.2	16.0	15.0	14.0
Marin	3.5	2.7	3.4	30.0	34.0	38.0
Napa	5.6	4.3	4.6	39.0	35.5	49.5
San Francisco	3.4	2.2	2.6	14.0	17.0	15.0
San Mateo	2.9	2.1	1.9	13.0	12.0	11.0
Santa Clara	2.8	2.0	1.4	15.0	13.0	10.0
Solano	3.5	2.6	2.4	34.5	32.0	34.0
Sonoma	4.5	3.4	3.0	47.0	37.0	41.0
Southern California	Sep-18	Aug-18	Sep-17	Sep-18	Aug-18	Sep-17
Los Angeles	4.4	3.4	3.1	21.0	19.0	19.0
Orange	4.3	3.5	3.1	29.0	22.0	26.0
Riverside	4.6	3.8	3.7	34.0	31.5	26.0
San Bernardino	4.4	3.8	3.6	34.0	30.0	27.0
San Diego	4.1	3.4	3.0	19.0	18.0	16.0
Ventura	6.3	4.9	4.7	46.5	50.5	50.0
Central Coast	Sep-18	Aug-18	Sep-17	Sep-18	Aug-18	Sep-17
Monterey	4.1	4.1	4.7	20.0	23.0	27.0
San Luis Obispo	4.7	3.8	3.9	39.0	31.0	32.0
Santa Barbara	5.6	4.0	4.1	26.0	31.0	31.0
Santa Cruz	4.3	3.1	3.4	19.0	17.5	18.0
Central Valley	Sep-18	Aug-18	Sep-17	Sep-18	Aug-18	Sep-17
Fresno	3.9	3.1	3.1	17.0	13.0	12.0
Glenn	2.9	6.9	3.5	57.5	64.5	30.5
Kern	3.6	2.9	3.5	20.5	17.0	22.0
Kings	3.6	2.8	3.3	16.0	23.0	23.0
Madera	5.5	5.4	5.5	35.5	29.0	22.0
Merced	4.3	2.7	2.8	14.0	17.0	14.0
Placer	3.6	2.8	2.8	22.0	17.0	17.0

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	Sep-18	Aug-18	Sep-17	Sep-18	Aug-18	Sep-17
Sacramento	3.2	2.7	2.6	15.0	14.0	13.0
San Benito	4.3	4.4	4.5	22.5	38.0	13.0
San Joaquin	3.8	3.1	2.6	17.0	17.0	16.0
Stanislaus	3.3	2.9	2.6	20.0	16.0	18.0
Tulare	4.6	3.8	3.7	29.0	28.0	20.0
Other Counties in California	Sep-18	Aug-18	Sep-17	Sep-18	Aug-18	Sep-17
Amador	NA	NA	4.9	NA	NA	46.0
Butte	4.4	3.0	3.4	15.0	18.0	15.0
Calaveras	5.9	5.2	6.2	50.0	61.0	41.0
Del Norte	5.2	6.7	9.2	89.0	125.0	71.0
El Dorado	4.6	4.0	3.9	32.0	37.5	41.0
Humboldt	6.6	5.5	4.7	29.0	22.0	34.0
Lake	8.0	5.5	5.4	54.0	40.0	47.0
Lassen	6.3	5.8	6.8	98.5	65.0	89.5
Mariposa	8.4	9.1	9.3	22.0	28.0	45.0
Mendocino	9.7	8.4	5.4	75.0	54.0	53.0
Mono	7.3	7.5	4.5	85.0	84.0	88.0
Nevada	6.9	4.5	4.7	33.0	24.0	40.0
Plumas	11.3	8.1	9.0	83.5	94.0	114.0
Shasta	4.5	4.0	4.2	33.0	32.0	27.0
Siskiyou	5.6	5.7	6.5	59.0	29.0	45.0
Sutter	4.2	3.1	3.1	23.0	18.0	19.5
Tehama	5.8	6.8	7.6	74.0	53.5	55.0
Tuolumne	7.7	5.7	5.0	45.0	32.0	42.0
Yolo	3.9	2.8	2.3	14.5	14.0	17.5
Yuba	3.9	2.6	3.0	22.5	18.0	14.0

Note: The MLS median price and sales data in the table below are generated from a survey of more than 90 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.

Los Angeles Metropolitan Area is a 5- region that includes Los Angeles , Orange , Riverside , San Bernardino , and Ventura
S.F. Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano, and Sonoma
Inland Empire includes Riverside and San Bernardino

Note: "*" = revised

Scheduled Date for Press Release:

10/22/18