

Price per Squire Foot & Sales to List Ratio (Condo & Townhomes)
Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted

September-18		Price per Square Foot			Sales Price to List Price Ratio		
State/Region/County	Sep-18	Aug-18	Sep-17	Sep-18	Aug-18	Sep-17	
CA Condo/Townhomes	\$398	\$398	\$374	99.2%	100.0%	100.0%	
Los Angeles Metropolitan Area	\$363	\$366	\$344	98.6%	99.0%	99.3%	
Inland Empire	\$206	\$201	\$183	97.2%	97.7%	97.1%	
Central Coast	\$567	\$473	\$464	97.7%	98.4%	98.0%	
Central Valley	\$190	\$187	\$166	99.1%	99.8%	99.8%	
S.F. Bay Area	\$585	\$605	\$526	101.0%	102.5%	102.5%	
S.F. Bay Area							
Alameda	\$559	\$536	\$500	101.4%	104.1%	103.4%	
Contra Costa	\$417	\$419	\$399	100.0%	101.1%	100.0%	
Marin	\$534	\$557	\$557	98.4%	100.0%	100.9%	
Napa	\$389	\$399	\$341	97.9%	97.6%	96.2%	
San Francisco	\$1,165	\$1,169	\$1,079	102.7%	101.7%	101.2%	
San Mateo	\$839	\$832	\$727	108.7%	106.9%	104.4%	
Santa Clara	\$695	\$750	\$603	102.0%	104.0%	105.4%	
Solano	\$267	\$253	\$254	100.0%	100.0%	100.0%	
Sonoma	\$345	\$340	\$321	98.9%	99.0%	100.5%	
Southern California							
Los Angeles	\$370	\$370	\$346	100.0%	100.0%	100.0%	
Orange	\$411	\$412	\$389	98.2%	98.6%	98.9%	
Riverside	\$203	\$205	\$194	97.3%	96.9%	97.4%	
San Bernardino	\$231	\$214	\$190	98.6%	98.9%	99.1%	
San Diego	\$384	\$395	\$363	98.2%	98.7%	99.2%	
Ventura	\$334	\$333	\$315	97.7%	99.0%	99.1%	
Central Coast							
Monterey	\$428	\$487	\$467	97.4%	98.1%	96.6%	
San Luis Obispo	\$360	\$340	\$346	96.6%	97.0%	98.2%	
Santa Barbara	\$509	\$489	\$516	97.5%	98.1%	97.0%	
Santa Cruz	\$500	\$545	\$485	99.1%	100.0%	100.0%	
Central Valley							
Fresno	\$140	\$117	\$110	98.1%	99.5%	94.7%	
Glenn	NA	NA	NA	NA	NA	NA	
Kern	\$105	\$103	\$90	95.7%	97.2%	92.5%	
Kings	NA	NA	NA	NA	NA	NA	
Madera	\$160	\$153	NA	99.0%	94.9%	NA	
Merced	\$159	\$108	NA	98.6%	92.9%	NA	
Placer	\$224	\$224	\$221	98.6%	100.0%	99.2%	

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State/Region/County	Sep-18	Aug-18	Sep-17	Sep-18	Aug-18	Sep-17
Sacramento	\$191	\$198	\$177	99.3%	100.0%	100.0%
San Benito	\$302	\$292	\$282	96.5%	97.3%	100.0%
San Joaquin	\$177	\$191	\$156	97.9%	100.0%	100.0%
Stanislaus	\$184	\$189	\$155	100.0%	97.5%	100.0%
Tulare	\$127	\$139	\$111	97.2%	99.3%	96.1%
Other Counties in California	Sep-18	Aug-18	Sep-17	Sep-18	Aug-18	Sep-17
Amador	NA	NA	NA	NA	NA	97.9%
Butte	\$159	\$171	\$164	97.3%	100.2%	100.0%
Calaveras	NA	\$176	\$151	NA	89.9%	84.1%
Del Norte	NA	NA	NA	NA	NA	NA
El Dorado	\$330	\$254	\$273	97.6%	97.4%	99.0%
Humboldt	\$195	NA	NA	100.0%	NA	NA
Lake	\$156	NA	NA	90.7%	NA	NA
Lassen	NA	NA	NA	NA	NA	NA
Mariposa	NA	NA	NA	NA	NA	NA
Mendocino	\$278	\$212	\$272	98.7%	87.3%	99.0%
Mono	NA	NA	NA	NA	NA	NA
Nevada	NA	NA	NA	NA	NA	NA
Plumas	\$115	\$136	\$157	97.9%	94.2%	97.1%
Shasta	\$152	\$151	NA	100.0%	97.5%	NA
Siskiyou	\$143	\$120	\$100	98.3%	98.6%	100.0%
Sutter	\$152	\$87	\$126	94.7%	96.9%	96.3%
Tehama	NA	NA	NA	NA	NA	NA
Tuolumne	\$146	NA	NA	\$1	NA	NA
Yolo	\$329	\$281	\$300	98.3%	100.0%	100.0%
Yuba	\$112	\$100	\$150	87.0%	91.1%	95.6%
<p><i>Note: The MLS median price and sales data in the table below are generated from a survey of more than 75 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.</i></p>						

Greater Los Angeles Area is a 5- region that includes Los Angeles , Orange , Riverside , San Bernardino , and Ventura
S.F. Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano, and Sonoma
Inland Empire includes Riverside and San Bernardino

Note: "*" = revised

Scheduled Date for Press Release:

10/22/18