

SALES AND PRICE ACTIVITY (Condos/Townhomes)  
Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted

September-18	Median Sold Price of Existing Condos and Townhomes					Sales		
State/Region/County	Sep-18	Aug-18	Sep-17	MTM% Chg	YTY% Chg	MTM% Chg	YTY% Chg	
CA Condo/Townhomes	\$477,140	\$474,570	\$450,400	r 0.5%	5.9%	-22.9%	-17.3%	
Los Angeles Metropolitan Area	\$429,000	\$435,000	\$419,250	r -1.4%	2.3%	-26.0%	-21.9%	
Inland Empire	\$282,750	\$285,000	\$250,000	r -0.8%	13.1%	-21.9%	-11.1%	
Central Coast	\$545,500	\$545,000	\$531,000	0.1%	2.7%	-21.5%	-11.8%	
Central Valley	\$202,000	\$200,000	\$175,000	1.0%	15.4%	-35.9%	-25.2%	
S.F. Bay Area	\$718,944	\$729,500	\$635,000	r -1.4%	13.2%	-7.2%	2.3%	
<b>S.F. Bay Area</b>	<b>Sep-18</b>	<b>Aug-18</b>	<b>Sep-17</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	
Alameda	\$650,000	\$680,000	\$599,999	-4.4%	8.3%	-26.9%	-17.6%	
Contra Costa	\$500,000	\$477,000	\$470,000	4.8%	6.4%	-10.8%	-13.1%	
Marin	\$682,500	\$615,000	\$714,090	11.0%	-4.4%	-22.8%	-12.0%	
Napa	\$535,000	\$528,050	\$467,500	1.3%	14.4%	-17.6%	40.0%	
San Francisco	\$1,157,500	\$1,280,000	\$1,125,000	-9.6%	2.9%	-22.2%	7.7%	
San Mateo	\$912,500	\$900,000	\$775,000	1.4%	17.7%	-25.0%	-27.0%	
Santa Clara	\$850,000	\$940,000	\$722,750	-9.6%	17.6%	-7.7%	-13.0%	
Solano	\$265,000	\$310,000	\$295,000	-14.5%	-10.2%	-29.4%	-35.1%	
Sonoma	\$366,500	\$389,000	\$340,000	-5.8%	7.8%	-25.5%	-36.7%	
<b>Southern California</b>	<b>Sep-18</b>	<b>Aug-18</b>	<b>Sep-17</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	
Los Angeles	\$430,000	\$440,000	\$420,500	-2.3%	2.3%	-26.0%	-24.3%	
Orange	\$519,500	\$511,000	\$491,250	1.7%	5.8%	-28.2%	-24.0%	
Riverside	\$285,000	\$284,950	\$265,000	0.0%	7.5%	-21.5%	-8.1%	
San Bernardino	\$288,000	\$257,500	\$235,000	11.8%	22.6%	-23.7%	-24.7%	
San Diego	\$430,000	\$425,000	\$405,000	1.2%	6.2%	-22.4%	-17.7%	
Ventura	\$430,000	\$420,000	\$395,000	2.4%	8.9%	-25.6%	-23.7%	
<b>Central Coast</b>	<b>Sep-18</b>	<b>Aug-18</b>	<b>Sep-17</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	
Monterey	\$437,500	\$515,000	\$491,000	-15.0%	-10.9%	-24.3%	-22.2%	
San Luis Obispo	\$449,000	\$402,500	\$356,500	11.6%	25.9%	-30.2%	-11.8%	
Santa Barbara	\$640,000	\$585,000	\$652,500	9.4%	-1.9%	-20.5%	0.0%	
Santa Cruz	\$601,000	\$601,000	\$545,000	0.0%	10.3%	-10.5%	-19.0%	
<b>Central Valley</b>	<b>Sep-18</b>	<b>Aug-18</b>	<b>Sep-17</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	
Fresno	\$167,850	\$131,050	r \$135,000	28.1%	24.3%	-7.1%	23.8%	
Glenn	NA	NA	NA	NA	NA	NA	NA	
Kern	\$120,000	\$146,000	\$125,000	-17.8%	-4.0%	-15.0%	6.3%	
Kings	NA	NA	NA	NA	NA	NA	NA	
Madera	\$190,000	\$184,000	NA	3.3%	NA	200.0%	NA	
Merced	\$199,950	\$105,000	NA	90.4%	NA	-60.0%	NA	
Placer	\$229,000	\$270,000	\$245,000	-15.2%	-6.5%	0.0%	34.8%	

**SALES AND PRICE ACTIVITY (Condos/Townhomes)**  
**Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted**

<b>September-18</b>	<b>Median Sold Price of Existing Condos and Townhomes</b>					<b>Sales</b>	
<b>State/Region/County</b>	<b>Sep-18</b>	<b>Aug-18</b>	<b>Sep-17</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>
Sacramento	\$205,000	\$220,000	\$188,000	-6.8%	9.0%	-35.6%	-25.0%
San Benito	\$439,500	\$369,000	\$385,000	19.1%	14.2%	-20.0%	33.3%
San Joaquin	\$180,000	\$185,500	\$166,000	-3.0%	8.4%	-51.2%	-45.9%
Stanislaus	\$210,500	\$214,000	\$195,000	-1.6%	7.9%	11.1%	-4.8%
Tulare	\$125,000	\$147,250	\$146,000	-15.1%	-14.4%	-16.7%	-54.5%
<b>Other Counties in California</b>	<b>Sep-18</b>	<b>Aug-18</b>	<b>Sep-17</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>	<b>MTM% Chg</b>	<b>YTY% Chg</b>
Amador	NA	NA	\$230,000	NA	NA	NA	NA
Butte	\$147,750	\$175,000	\$194,450	-15.6%	-24.0%	-42.9%	-50.0%
Calaveras	NA	\$125,000	\$154,750	NA	NA	NA	NA
Del Norte	NA	NA	NA	NA	NA	NA	NA
El Dorado	\$337,500	\$292,500	\$290,000	15.4%	16.4%	12.5%	0.0%
Humboldt	\$180,000	NA	NA	NA	NA	NA	NA
Lake	\$195,000	NA	NA	NA	NA	NA	NA
Lassen	NA	NA	NA	NA	NA	NA	NA
Mariposa	NA	NA	NA	NA	NA	NA	NA
Mendocino	\$305,000	\$222,500	\$292,000	37.1%	4.5%	0.0%	0.0%
Mono	NA	NA	NA	NA	NA	NA	NA
Nevada	NA	NA	NA	NA	NA	NA	NA
Plumas	\$243,750	\$250,000	\$257,750	-2.5%	-5.4%	-77.8%	0.0%
Shasta	\$170,000	\$232,000	NA	-26.7%	NA	-42.9%	NA
Siskiyou	\$172,000	\$172,500	\$94,900	-0.3%	81.2%	0.0%	0.0%
Sutter	\$227,178	\$77,250	\$127,000	194.1%	78.9%	-25.0%	-75.0%
Tehama	\$170,000	NA	NA	NA	NA	NA	NA
Tuolumne	NA	NA	NA	NA	NA	NA	NA
Yolo	\$344,500	\$326,000	\$299,000	5.7%	15.2%	27.3%	27.3%
Yuba	\$98,000	\$156,500	\$172,000	-37.4%	-43.0%	0.0%	100.0%

*Note: The MLS median price and sales data in the table below are generated from a survey of more than 90 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.*

Los Angeles Metropolitan Area is a 5- region that includes Los Angeles , Orange , Riverside , San Bernardino , and Ventura

S.F. Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano, and Sonoma

Inland Empire includes Riverside and San Bernardino

Note: "r" = revised

Scheduled Date for Press Release:

10/22/18