

SALES AND PRICE ACTIVITY (SFH Homes)
Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted

September-18		Median Sold Price of Existing Single-Family Homes				Sales	
State/Region/County	Sep-18	Aug-18	Sep-17	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
CA SFH (SAAR)	\$578,850	\$596,410	\$555,400	-2.9%	4.2%	-4.3%	-12.4%
CA Condo/Townhomes	\$477,140	\$474,570	\$450,400	0.5%	5.9%	-22.9%	-17.3%
Los Angeles Metropolitan Area	\$520,000	\$525,000	\$503,000	-1.0%	3.4%	-18.8%	-17.6%
Central Coast	\$678,990	\$675,280	\$652,500	0.5%	4.1%	-21.3%	-13.5%
Central Valley	\$325,000	\$325,000	\$311,000	0.0%	4.5%	-21.0%	-15.1%
Inland Empire	\$356,000	\$365,000	\$337,000	-2.5%	5.6%	-17.8%	-10.8%
S.F. Bay Area	\$930,000	\$935,000	\$846,875	-0.5%	9.8%	-23.2%	-16.4%
S.F. Bay Area							
	Sep-18	Aug-18	Sep-17	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Alameda	\$900,000	\$960,000	\$853,000	-6.3%	5.5%	-23.6%	-10.4%
Contra Costa	\$650,000	\$650,000	\$605,000	0.0%	7.4%	-24.9%	-17.3%
Marin	\$1,395,000	\$1,222,500	\$1,250,000	14.1%	11.6%	-16.7%	-1.1%
Napa	\$685,000	\$752,500	\$632,500	-9.0%	8.3%	-26.6%	-14.2%
San Francisco	\$1,507,500	\$1,550,000	\$1,350,000	-2.7%	11.7%	-20.2%	-11.5%
San Mateo	\$1,600,000	\$1,500,000	\$1,400,500	6.7%	14.2%	-17.4%	-14.6%
Santa Clara	\$1,250,000	\$1,295,000	\$1,180,000	-3.5%	5.9%	-22.2%	-22.6%
Solano	\$451,500	\$455,000	\$422,500	-0.8%	6.9%	-25.3%	-19.3%
Sonoma	\$654,500	\$670,000	\$620,000	-2.3%	5.6%	-27.0%	-19.4%
Southern California							
	Sep-18	Aug-18	Sep-17	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Los Angeles	\$634,680	\$607,490	\$606,110	4.5%	4.7%	-18.3%	-22.0%
Orange	\$825,000	\$838,500	\$799,000	-1.6%	3.3%	-20.3%	-21.8%
Riverside	\$405,950	\$400,750	\$385,700	1.3%	5.3%	-16.6%	-9.7%
San Bernardino	\$300,000	\$290,000	\$279,000	3.4%	7.5%	-19.5%	-12.4%
San Diego	\$640,000	\$660,000	\$605,000	-3.0%	5.8%	-21.5%	-15.6%
Ventura	\$673,750	\$660,000	\$609,000	2.1%	10.6%	-25.4%	-18.1%
Central Coast							
	Sep-18	Aug-18	Sep-17	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Monterey	\$624,004	\$599,000	\$569,900	4.2%	9.5%	-2.1%	6.0%
San Luis Obispo	\$639,000	\$630,000	\$607,500	1.4%	5.2%	-22.5%	-14.7%
Santa Barbara	\$677,500	\$572,500	\$707,000	18.3%	-4.2%	-31.2%	-21.2%
Santa Cruz	\$910,500	\$917,500	\$845,000	-0.8%	7.8%	-28.7%	-24.7%
Central Valley							
	Sep-18	Aug-18	Sep-17	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Fresno	\$267,000	\$280,000	\$265,000	-4.6%	0.8%	-22.3%	-14.5%
Glenn	\$227,500	\$225,500	\$207,500	0.9%	9.6%	100.0%	9.1%
Kern	\$241,000	\$247,000	\$234,700	-2.4%	2.7%	-23.9%	-8.2%
Kings	\$239,950	\$227,750	\$223,000	5.4%	7.6%	-19.6%	11.1%
Madera	\$282,500	\$254,900	\$269,900	10.8%	4.7%	-7.7%	-20.5%
Merced	\$280,000	\$288,396	\$260,000	-2.9%	7.7%	-37.6%	-20.1%

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State/Region/County	Sep-18	Aug-18	Sep-17	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Placer	\$475,000	\$475,000	\$450,000	0.0%	5.6%	-23.7%	-18.8%
Sacramento	\$372,000	\$369,950	\$347,750	0.6%	7.0%	-21.0%	-13.8%
San Benito	\$562,000	\$575,000	\$508,500	-2.3%	10.5%	-5.0%	-5.0%
San Joaquin	\$360,000	\$380,000	\$355,000	-5.3%	1.4%	-20.2%	-24.0%
Stanislaus	\$315,000	\$319,900	\$295,000	-1.5%	6.8%	-16.9%	-13.2%
Tulare	\$240,000	\$239,000	\$229,950	0.4%	4.4%	-20.1%	-17.8%
Other Counties in California	Sep-18	Aug-18	Sep-17	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Amador	NA	NA	\$315,000	NA	NA	NA	NA
Butte	\$320,000	\$315,000	\$311,900	1.6%	2.6%	-32.2%	-9.3%
Calaveras	\$328,000	\$340,000	\$340,000	-3.5%	-3.5%	-19.2%	4.1%
Del Norte	\$205,000	\$249,900	\$224,300	-18.0%	-8.6%	19.0%	38.9%
El Dorado	\$465,000	\$480,000	\$449,950	-3.1%	3.3%	-20.7%	-18.7%
Humboldt	\$315,000	\$315,000	\$325,000	0.0%	-3.1%	-18.4%	-14.3%
Lake	\$288,000	\$265,000	\$234,250	8.7%	22.9%	-31.5%	-29.1%
Lassen	\$159,450	\$192,500	\$145,500	-17.2%	9.6%	-21.2%	-7.1%
Mariposa	\$299,000	\$315,000	\$299,000	-5.1%	0.0%	0.0%	28.6%
Mendocino	\$433,500	\$430,000	\$419,000	0.8%	3.5%	-15.8%	-23.8%
Mono	\$622,500	\$880,000	\$632,500	-29.3%	-1.6%	-6.7%	-36.4%
Nevada	\$445,000	\$420,000	\$410,000	6.0%	8.5%	-34.5%	-15.0%
Plumas	\$265,000	\$292,250	\$275,000	-9.3%	-3.6%	-33.3%	-22.0%
Shasta	\$255,000	\$286,000	\$244,900	-10.8%	4.1%	-13.4%	-1.5%
Siskiyou	\$205,000	\$216,000	\$187,500	-5.1%	9.3%	-5.2%	12.2%
Sutter	\$290,000	\$310,000	\$275,000	-6.5%	5.5%	-22.8%	-27.4%
Tehama	\$228,000	\$208,500	\$191,750	9.4%	18.9%	7.9%	28.1%
Tuolumne	\$291,400	\$331,365	\$282,000	-12.1%	3.3%	-27.4%	-25.6%
Yolo	\$470,000	\$450,000	\$432,000	4.4%	8.8%	-32.5%	-32.9%
Yuba	\$257,500	\$269,000	\$274,900	-4.3%	-6.3%	-34.6%	-11.4%

Note: The MLS median price and sales data in the table below are generated from a survey of more than 90 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.

Los Angeles Metropolitan Area is a 5- region that includes Los Angeles , Orange , Riverside , San Bernardino , and Ventura

S.F. Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano, and Sonoma

Inland Empire includes Riverside and San Bernardino

Note: *r* = revised

Scheduled Date for Press Release:

10/22/18