

FOR INTERNAL USE Authorized By:

Date Rec'd Application:

Amount Approved:

Date:

The CALIFORNIA ASSOCIATION OF REALTORS® Housing Affordability Fund (HAF) receives donations from members, non-members, and other institutions that are committed to addressing the housing challenges in California. It distributes these resources through local Associations who have submitted funding requests for local programs that address housing affordability and/or housing supply directly. In order to have the maximum impact, HAF seeks to leverage its funds with local Associations and their housing partners.

Please read the entire application carefully before submitting.

IMPORTANT: Local Associations must attach a copy of local Association minutes which authorized this request for funds.

To avoid delays in processing requests, please be sure the information below is complete and accurate. INCOMPLETE FORMS WILL BE RETURNED FOR FURTHER INFORMATION. Requests for funds will be received on an ongoing basis throughout the year. Request applications are due 7 weeks prior to C.A.R.'s Business Meetings. The review process will typically take 30 to 45 days from the date on which a request is received. The review process may be delayed if additional information or clarifications are required. An in-person presentation of the program proposal is required for all requests for funds. Please contact Alma Menchaca at (213) 739-8352 to discuss the application in advance.

E-mail completed form to: almam@car.org For more information call: (213) 739-8352

ACKNOWLE	DGEMENT	addition	i, I have rea		F guiding	itting a Funding Request. In g principles to ensure that the
		Initials:		Date:		<u> </u>
FUNDS REG	QUESTED BY					
Local Association						
Street Address						
City			Zip Code		Phone	
Executive Officer			Email			
Contact Person (if different)			Email			
Website						
SUMMARY	OF FUNDING	REQUEST	(BRIEF D	ESCRIPTION)		



RE	CIPIENT OF CH	ECK (PAYEE	NAME)							
	surer / ncial Officer									
Add (Stre	ress eet / P.O. Box)									
Fede	eral Tax ID #			Oı	ganization Type			501(c)(3) Other	□ 501	(c)(6)
	ount of Funds uested	\$								
PR	OGRAM DESCR	IPTION AN	ID TIMELIN	NE Plea	se attach addition	al materi	ial as	necessary.		
1.	Please describe, comp	letely and concis	ely, the purpose	se of the p	rogram:					
2.	What are the benefits	and who are the	beneficiaries of t	f the prog	ram?					
3.	What is the significanc	e of the program	n to REALTORS®?	®? How wi	l this program affe	ect housir	ng af	fordability i	in your	
	community?							·	·	
4.	Who has overall respo	nsibility for the p	rogram and, if d	different,	who has day-to-da	ay respon	nsibili	ity? How ar	e these	
	persons selected, and	what are their qu	ualifications?							
5.	How does your propos	sed program incr	ease housing sto	tock in Ca	lifornia or make ho	ousing mo	ore a	ffordable fo	or individu	uals
	entering the housing r		J			J				



PROGRAM DESCRIPTION AND TIMELINE (continued)

6.	What are appropriate measures of success of the program?
7.	Do other programs provide the same or similar service? If yes, how does this program differ?
8.	Will part or all of HAF's committed funds be recoverable? \Box Yes \Box No If yes, please explain and provide estimate of recoverable funds.
9.	Has your local Association made a donation to HAF? ☐ Yes ☐ No If yes, what is your donation history?
10.	Does your local Association include HAF on the Dues Billing Statement? ☐ Yes ☐ No Why or why not?
PR	OGRAM TIMELINE
PLI	EASE COMPLETE AND ATTACH TABLE A IN THE FORMAT PROVIDED – PROGRAM TIMELINE
PR	OGRAM BUDGET
	EASE COMPLETE AND ATTACH TABLE B IN THE FORMAT PROVIDED – PROGRAM BUDGET ase provide a complete accounting for the proposed program and how C.A.R.'s HAF dollars will be applied to the budget.



FUNDRAISING STRATEGY

Services/Groups	Amount
What sources/groups are targeted for additional funds and at	what amounts?
Services/Groups	Amount
What fundraising techniques will be employed?	
What fundraising techniques will be employed?	
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What fundraising techniques will be employed?	



FUNDRAISING STRATEGY (continued)	
5. What is your timeframe for fundraising and what is the time	neframe for the program?
6. Have you successfully raised funds in the past for similar p	programs? Please explain:
SIGNATURE	
I understand that the filing of semi-annual progress reports approval of C.A.R.'s HAF funds and understand that failure a dollars will cause the local Association to be ineligible to apguiding principles to ensure that the proposed program me	to file a final report and accounting of approved program ply for future HAF funds. In addition, I have read the HAF
Association President Signature	 Date
Association Executive Signature	 Date

INCLUDE WITH APPLICATION A COPY OF BOARD OF DIRECTORS MINUTES SIGNED AND DATED



GUIDING PRINCIPLES

HAF EXPENDITURE GUIDELINES

The following guidelines indicate the many ways in which C.A.R.'s HAF funds may be used to advance the housing affordability interests of REALTORS® and REALTOR® organizations.

C.A.R.'s HAF funds **CANNOT** be used for activities that directly or indirectly support or oppose a candidate for public office.

C.A.R.'s HAF funds **SHALL NOT** be used to support or oppose the following:

- 1.) Ballot Measure Campaigns;
- 2.) REALTOR® Issue Mobilization Campaigns;
- 3.) Dues and Contributions to Coalitions;
- 4.) Receptions/Events/Conferences;
- 5.) Professional or Volunteer Advocacy;
- 6.) Advocacy and Policy Education; and/or
- 7.) Policy Research and Consulting Services.

These functions are supported by IMPAC funds.

C.A.R.'s HAF funds must be used for charitable purposes that support HAF's mission to play an active role in addressing the ongoing housing affordability crisis facing our state by promoting homeownership and addressing housing affordability issues statewide. The term charitable is used in its generally accepted legal sense and includes, but is not limited to, relief of the poor, the distressed, or the underprivileged; advancement of religion; advancement of education or science; erection or maintenance of public buildings, monuments, or works; lessening the burdens of government; lessening of neighborhood tensions; elimination of prejudice and discrimination; defense of human and civil rights secured by law; and combating community deterioration and juvenile delinquency.

For specific information on HAF guidelines and procedures, contact HAF staff: Alma Menchaca at (213) 739-8352 or email at: almam@car.org.

HAF GUIDING PRINCIPLES

The Committee agreed to base its decisions upon the following guiding principles:

- In general, all programs should require matching funds to leverage HAF funds. This includes grants to local Associations. For example, a local Association could request funds from HAF for a project, but it should be able to obtain matching funds from other entities such as lenders, government, non-profits or other housing advocates.
- Where possible, funds should be recoverable.
- A REALTOR®'s services should be encouraged in all home purchase transactions. This will require that REALTORS® become familiar with both HAF and the programs offered by C.A.R.'s HAF partners.
- In general, submitted funding requests for local programs should address housing affordability and housing supply directly.
- When local Associations request funds from HAF for a project, preference may be given to local associations who: (i) have not submitted a grant request within the last three years from the date of submitting this application; (ii) have included HAF on their Dues Billing Statement in both the current year and prior year; (iii) have supported HAF by, among other things, donations and sponsorships during the current year and prior year; and (iv) are making grant requests that do not exceed \$50,000.

SELF-HELP PROJECT GUIDELINES

At no time will HAF commit more than 10% of the remaining 25% total annual disbursement to Self Help projects (including Habitat for Humanity). Request for funds will not exceed the LESSER of: A) \$50,000, or B) 10% of total existing funds. However, if a Regional approach with a majority of associations develops a large Habitat program, HAF may grant funds up to 10% of total existing funds. In addition, HAF may consider granting a larger sum with consent of the Board of Directors.



FUNDING REQUEST FORM TABLE A. PROGRAM TIMELINE

MONTH	ACTIVITY	RESPONSIBLE PARTY
Example: February - March 2009	Marketing outreach	XYZ Local Association



FUNDING REQUEST FORM TABLE B. BUDGET

PROGRAM / ELEMENT DESCRIPTION	PROJECTED BUDGET AMOUNT	HAF DOLLARS	IN-KIND	OTHER FUNDING SOURCES
Admin / Overhead	Amount			
Subtotal				
Direct Expenses	Amount			
Sub-Total				
Total				
BUDGET SUMMARY				



Program Element/Description	Projected Budget Amount
Admin/Overhead	Amount
Set up Fees with Non Profit Partner	\$5,200
Adminstrative Cost	\$4,350
SubTotal	\$9,550
Direct Expenses	Amount
Marketing/Advertising	\$0
Kick Off Events	\$15,000
Grant Program	\$100,000
75.11	\$0