

Talking Points for Brokers and Managers

In the state of California alone approximately 4000-5000 new bills are introduced in a two year legislative session. On average 1500 could have a negative impact on your business! C.A.R. has a team of legislative advocates that work with these bills to help prevent them from affecting your ability to do business. Sometimes, however help is needed, that's when a Red Alert Email is sent. When you receive a Red Alert Email from C.A.R. or a Call for Action Email from NAR, please open it and respond. These messages provide important information on how to communicate directly with your legislator letting him or her know how you want them to vote on the issue at hand. It only takes a minute to be proactive and protect your business!

- Here are just some examples of issues that C.A.R. has successfully dealt with over the past few years:
 - Avoided a state service tax which would have included a sales tax on all real estate related services!
 - Avoided Transportation Bill without G-fees which would have placed a tax on conforming loans to pay for transportation infrastructure!
 - Advocated for HR 3700 -Housing Opportunity through Modernization Act – which now eases FHA restrictions for qualified condominium buyers
- Just a few of the ongoing issues include:
 - Protecting Proposition 13
 - Avoiding additional taxes on real estate
 - Protecting the Mortgage Interest Deduction
 - Protecting private property rights on every level!
- C.A.R. has over 180,000 members- If we can harness every voice when needed; we can send a very powerful message to our legislators and help protect our business and industry. Please respond to **ALL** C.A.R. Red Alerts and NAR Calls for Action!