CALIFORNIA ASSOCIATION OF REALTORS®

Agenda

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January 19-20, 2012

Executive Office:
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Los Angeles, CA 90020
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980 Ninth St., Ste. 1430
Sacramento, CA 95814
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Strategic Planning and Finance Committee
Desert Vista Ballroom, Date Palm/El Dorado Rooms - Conference Center
Hyatt Grand Champions
Indian Wells, California

PRESIDING: Chris Kutzkey, 2012 Treasurer, SPF Chair
Cynthia Carley, Vice Chair
Sue Walsh, Vice Chair
John Wong, Committee Liaison

C.A.R. Staff: Leslie Appleton-Young
Sara Sutachan
Don Flynn
Iqbal Bholat
Shui Yin Cheung

THURSDAY, JANUARY 19
8:00 a.m. – 12:00 p.m.

I. Call To Order/Welcome

II. Self Introductions

III. Approval of October 2011 Minutes

IV. Updates

A. State of C.A.R - Joel Singer, CEO
B. Overview of Subsidiaries – Robert Bailey, REBS Chair
C. Local AORs – Linda Vernon, Chair, AE Committee
D. N.A.R. – Colleen Badagliacco, N.A.R. Liaison

V. Financial Review

A. 2011 Financial Statements (unaudited) (motions)
B. Update on Auditor Schedule
C. Investment Committee Recommendations to change the Investment Policy - Bob Kulick
D. Report on CALMLS and Interest Accrual vs. Payment - Don Flynn

VI. Critical Issue Group Reports

Group 1 – Cynthia Carley
Group 2 – Bill Jansen
Group 3 – John Wong
Group 4 – Sue Walsh
Group 5 – Colleen Badagliacco

VIII. C.A.R. Strategic Planning Process

IX. SPF Committee Organizational Issues/Expectations

A. Planning Process
B. Schedule of 2012 Meetings
   1. March 21-22 (C.A.R. Headquarters)
   2. May 3-4 (Sacramento)
   3. August 14-15 (C.A.R. Headquarters)
   4. October 4-5 (Anaheim)
C. Delivery of Committee Materials
D. Communication Between Meetings
E. SPF Books

X. Book Highlights/Discussion

A. That Used To Be Us by Tom Friedman

XI. Adjourn

FRIDAY, JANUARY 20
10:00 a.m. – 11:00 a.m.

I. New Business

II. Brainstorming Follow-up

III. Other Business

A. SPF Forum: Friday, January 20, 1:00p – 2:00p, Crystal Ballroom B/C – Lower Level, Renaissance Emerald

IV. Adjourn

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