

SUPPLY INDICATORS							
Regional/County Sales Data and Condo Sales Data Not Seasonally Adjusted							
January-12							
State/Region/County	Unsold Inventory Index			Median Time on Market			
	Jan-12	Dec-11	Jan-11	Jan-12	Dec-11	Jan-11	
CA SFH (SAAR)	5.5	4.1	6.8	61.9	58.7	61.8	
CA Condo/Townhomes	6.1	4.6	7.8 r	72.5	69.8	70.6	r
Los Angeles Metropolitan Area	6.3	4.8	6.8	64.2	62.5	61.2	r
Inland Empire	5.7	4.4	6.4	56.5	54.6	51.6	r
S.F. Bay Area	4.5	3.3	6.2 r	73.9	64.8	69.6	r
S.F. Bay Area							
Alameda	4.3	2.9	6.1	98.5	82.5	88.2	
Contra-Costa (Central County)	5.2	2.8	7.1	97.0	87.9	103.7	
Marin	5.2	4.7	6.4	83.1	83.8	92.7	
Napa	6.3	5.8	8.3	87.9	80.3	85.7	
San Francisco	6.0	NA	6.1	66.9	53.3	59.7	
San Mateo	4.5	2.9	5.7 r	40.3	40.4	43.5	r
Santa Clara	3.8	2.6	4.8	37.7	32.0	44.6	
Solano	3.8	3.9	7.1	62.0	48.3	58.7	
Sonoma	4.9	4.7	7.9	101.1	81.9	81.8	
Southern California							
Los Angeles	6.1	4.7	6.6	64.0	62.3	59.1	r
Orange County	8.0	5.8	8.5 r	78.4	81.5	82.9	
Riverside County	6.0	4.5	6.5	59.3	57.1	57.1	
San Bernardino	5.2	4.2	6.3	52.3	49.6	50.9	
San Diego	7.1	5.0	9.4	62.6	61.8	59.6	
Ventura	7.9	5.7	6.7	89.4	75.5	78.3	
Central Coast							
Monterey	5.7	4.2	6.6 r	46.7	48.4	45.1	r
San Luis Obispo	7.0	4.2	7.3	85.5	58.0	96.9	
Santa Barbara	6.5	5.0	10.7 r	75.8	78.0	70.7	
Santa Cruz	6.3	3.8	8.0 r	43.9	57.6	54.0	
Central Valley							
Fresno	4.6	3.2	NA	41.0	35.0	50.3	
Kern (Bakersfield)	2.1	2.3 r	5.5 r	NA	NA	NA	
Kings County	4.6	3.7	6.4	49.8	77.7	56.0	
Madera	5.6	3.8	8.3	35.8	51.5	58.2	
Merced	5.3	3.8	6.2	41.5	37.4	35.8	
Placer County	NA	NA	NA	NA	NA	NA	
Sacramento	2.0	1.8	4.0	41.5	42.0	48.8	

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San Benito	3.4	3.0	6.0	r	52.8	51.1	44.1	r
Tulare	4.9	3.8	7.3		31.5	35.4	42.5	
Other Counties in California								
Amador	7.7	5.6	7.1		91.0	91.0	95.8	
Butte County	5.9	4.5	9.3		65.8	53.1	64.6	
Humboldt	6.9	5.5	7.5		79.5	67.6	85.7	
Lake County	6.8	6.4	8.0		104.1	111.9	121.0	
Tuolumne	8.4	5.9	7.4		79.1	91.0	83.8	
Mendocino	7.8	6.1	9.0		75.5	81.7	95.8	
Shasta	5.0	4.6	8.9		48.3	47.0	74.9	
Siskiyou County	11.4	8.3	NA		123.9	65.4	82.8	r
Tehama	7.3	5.7	13.8		78.4	70.7	69.3	

Note: The County MLS median price and sales data in the table below are generated from a survey of more than 75 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. County sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.