

SALES AND PRICE ACTIVITY						
Regional/County Sales Data and Condo Sales Data Not Seasonally Adjusted						
January-12						
Median Price of Existing Single-Family Homes						
State/Region/County	Jan-12	Dec-11	Jan-11		MTM% Chg	YTY% Chg
CA SFH (SAAR)	\$268,280	\$285,920	\$279,220	r	-6.2%	-3.9%
CA Condo/Townhomes	\$215,690	\$225,270	\$226,840	r	-4.3%	-4.9%
Los Angeles Metropolitan Area	\$256,000	\$265,830	\$268,940		-3.7%	-4.8%
Inland Empire	\$169,280	\$172,430	\$173,720		-1.8%	-2.6%
S.F. Bay Area	\$415,120	\$455,750	\$457,470	r	-8.9%	-9.3%
<b>S.F. Bay Area</b>						
Alameda	\$395,830	\$450,000	\$435,110		-12.0%	-9.0%
Contra-Costa (Central County)	\$476,470	\$518,560	\$565,790		-8.1%	-15.8%
Marin	\$694,440	\$693,880	\$657,890		0.1%	5.6%
Napa	\$344,740	\$344,830	\$313,890		0.0%	9.8%
San Francisco	\$561,270	\$633,580	\$597,760		-11.4%	-6.1%
San Mateo	\$578,500	\$595,000	\$575,000	r	-2.8%	0.6%
Santa Clara	\$495,000	\$535,000	\$524,000	r	-7.5%	-5.5%
Solano	\$184,440	\$190,200	\$192,170		-3.0%	-4.0%
Sonoma	\$326,920	\$325,260	\$338,090		0.5%	-3.3%
<b>Southern California</b>						
Los Angeles	\$290,890	\$306,950	\$305,570	r	-5.2%	-4.8%
Orange County	\$483,510	\$484,630	\$511,590		-0.2%	-5.5%
Riverside County	\$196,050	\$203,650	\$197,550		-3.7%	-0.8%
San Bernardino	\$129,920	\$128,450	\$138,040		1.1%	-5.9%
San Diego	\$350,680	\$359,930	\$370,100		-2.6%	-5.2%
Ventura	\$386,870	\$391,060	\$411,760		-1.1%	-6.0%
<b>Central Coast</b>						
Monterey	\$280,000	\$275,000	\$251,850	r	1.8%	11.2%
San Luis Obispo	\$363,640	\$366,670	\$342,450		-0.8%	6.2%
Santa Barbara	\$356,000	\$429,410	\$362,500	r	-17.1%	-1.8%
Santa Cruz	\$422,500	\$475,000	\$425,000		-11.1%	-0.6%
<b>Central Valley</b>						
Fresno	\$131,070	\$140,480	\$136,020		-6.7%	-3.6%
Kern (Bakersfield)	\$130,000	\$135,000	\$127,000	r	-3.7%	2.4%
Kings County	\$145,710	\$130,560	\$147,140		11.6%	-1.0%
Madera	\$113,750	\$106,000	\$146,150		7.3%	-22.2%
Merced	\$112,000	\$106,110	\$100,620		5.6%	11.3%
Placer County	\$258,210	\$255,560	\$261,930		1.0%	-1.4%
Sacramento	\$162,290	\$162,820	\$171,690		-0.3%	-5.5%

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San Benito	\$260,000	\$259,200	\$279,000	r	0.3%	-6.8%
Tulare	\$116,670	\$127,660	\$113,330		-8.6%	2.9%
<b>Other Counties in California</b>						
Amador	\$135,000	\$142,220	\$160,000		-5.1%	-15.6%
Butte County	\$194,000	\$198,750	\$180,000		-2.4%	7.8%
Humboldt	\$220,000	\$227,630	\$244,790		-3.4%	-10.1%
Lake County	\$118,570	\$114,170	\$107,500		3.9%	10.3%
Tuolumne	\$147,140	\$156,670	\$153,750		-6.1%	-4.3%
Mendocino	\$190,000	\$204,170	\$225,000		-6.9%	-15.6%
Shasta	\$151,670	\$148,570	\$152,140		2.1%	-0.3%
Siskiyou County	\$123,330	\$131,250	\$145,000		-6.0%	-14.9%
Tehama	\$110,000	\$132,000	\$140,000		-16.7%	-21.4%

*Note: The County MLS median price and sales data in the table below are generated from a survey of more than 90 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. County sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.*