

BANKS OFFERING BROKER TRUST ACCOUNTS

Important: When approaching a bank, ask to open a business checking account. Do NOT mention the phrase “trust account” initially. Only later in the process will you indicate that the account must be titled as a trust account in your name.

The following banks have affirmed in writing that they offer broker trust accounts. This information is provided for the convenience of C.A.R. members. C.A.R. does not endorse any bank listed.

It is generally **not necessary** to work through the bank officer or customer service representative named below to establish the account. However, in the event the local branch officer is unable to assist the broker directly, the named individual may be contacted for assistance.

Another helpful publication is Cal DRE’s [Opening a Real Estate Broker Trust Account](#) revised February 2021.

C.A.R. is seeking new banks to add to this list. Should any broker or agent know of a bank that offers broker trust accounts, please contact Robert Bloom at RobertB@car.org so that we may include it.

| Name of Bank | County Locations of Branch Offices | Name of Bank Representative (Not necessary to open account through representative unless otherwise stated) | Contact information for Representative |
|---|--|--|--|
| AltaPacific Bank www.apbconnect.com | Los Angeles , Sonoma, San Diego, Riverside | Jennifer Flood | Jflood@apbconnect.com |
| American Plus Bank www.bankaplus.com | Los Angeles | Lidia Albarran, Personal Banking Officer | 626-821-9188 Office |
| American Riviera Bank www.americanrivierabank.com | Santa Barbara | Stevie Balfour-Ritchie, Service Manager | 805-730-4979 Office |

| | | | |
|---|---|---|---|
| AmericanWest Bank www.awbank.net | San Diego, Los Angeles, Riverside, Sacramento, Placer, Butte, Siskiyou, Tehama, Nevada, San Bernardino, Shasta, Yolo | Susan Arroyo, Client Services | 800-772-5479 Office 541-282-5130 Fax |
| Bank of Feather River www.bankoffeatherriver.com | Sutter | Fawn Dulai, CAMS VP/Operations Compliance Manager/BSA Officer | 530-790-2558 Office 530-790-2557 Fax fawn.dulai@bankoffeatherriver.com |
| Bank of Marin www.bankofmarin.com | Marin, Sonoma, Napa, and Alameda | John R. Jacobs, Vice President | JohnJacobs@BankofMarin.com |
| Bank of Southern California www.banksocal.com | San Diego, Riverside | Ashley Lopez, VP Relationship Manager | 619-849-5745 ALopez@banksocal.com |
| Bank of the West www.bankofthewest.com | San Francisco | Jonathan Courtney BP, Branch Manager | 415-765-4857 Office 415-781-3217 Fax Jonathan.Courtney@BankOfTheWest.com |
| California Bank & Trust www.calbanktrust.com | Los Angeles, Orange, San Diego, San Francisco, Sacramento Santa Clara, Alameda, Fresno, Riverside, Ventura & other counties | No representative was specified but the bank gave assurances that any branch will be able open a broker trust account | |
| Citizens Business Bank www.cbbank.com | Los Angeles, San Bernardino, Riverside, Fresno, Tulare, Madera, Kern, Orange, San Diego | Specialty Banking Department. Contact this department directly | 626-564-6243 Office |
| Comerica www.comerica.com | San Diego | Justin Sinkiewicz Business Development Manager | 858-676-1635 |
| Community Bank www.cbank.com | Los Angeles, Riverside, San Bernardino, Orange | Aubrey T. Walden, SVP Treasury Banking Manager | 626-568-2132 Office 310-613-9058 Cell awalden@cbank.com |
| Community Bank of Santa Maria www.yourcbsm.com | Santa Barbara | Natalie Barragan, Senior VP Operations Administrator | 805-922-2900 Office 805-349-2313 Fax |
| Community First Bank www.community1bank.com | Sacramento & Placer | Gretchen Eischen Senior VP, Business Development | direct: (916) 724-2433 fax (916) 283-8060 geischen@community1bank.com |

| | | | |
|--|---|---|--|
| Eastern Sierra Community Bank www.ovcb.com | Inyo & Mono | Wendy Burth, EVP- Retail Banking Group | 209-844-7556 Office |
| East West Bank www.eastwestbank.com/ | Los Angeles, Orange, San Diego, Santa Clara, Sacramento, San Mateo, Alameda, San Francisco | Rebecca Proctor, First Vice President, Specialty Deposit Services Sherry Mosallaei, Vice President, Relationship Manager, Specialty Deposit Services | 626-768-6244 Office 310-995-1115 Cell 626-768-6243 Office 626-755-3168 Cell |
| Exchange Bank www.exchangebank.com | Sonoma, Placer, Contra Costa, Santa Clara | Customer Service | 707-524-3000 Office |
| First Bank www.firstbanks.com | Los Angeles, Riverside | Yong Wong, Branch Manager | 213-625-1888 Office |
| First Northern Bank www.thatsmybank.com | Solano, Yolo, Sacramento, & Placer | Karen P. Walker, VP Operations Administrator | 707-678-7864 Ext. 2164 707-678-7891 Fax |
| HomeStreet Bank https://www.homestreet.com/ | San Diego | Javier E. Metoyer, AVP Business Development Officer | 619-770-8239 Direct 619-438-6430 Office |
| HSBC Bank USA, N.A. www.us.hsbc.com | Los Angeles, Orange, San Diego, Santa Clara, Sacramento, San Mateo, Alameda, San Francisco | Escrow Accounts Department or Business Customer Service | 877-472-2249 Office |
| Lighthouse Bank www.lighthousebank.net | Santa Cruz | Customer Service | 831-600-4000 Office |
| Montecito Bank & Trust www.Montecito.bank | Santa Barbara & Ventura County | No representative was specified but the bank gave assurances that any branch will be able open a broker trust account | 805-963-7511 Office 800-348-0146 Toll Free |
| Oak Valley Community Bank www.ovcb.com/ | Stanislaus, Tuolumne & San Joaquin | Wendy Burth, EVP- Retail Banking Group | 209-844-7556 Office |
| OneWest Bank https://www.owb.com | Los Angeles, Orange, San Diego & Ventura | Gordon Lenarth, First VP, Deposit & Payment Solutions | 626-535-5015 Office 866-451-3065 Fax |
| Presidio Bank https://www.presidiobank.com | San Francisco | Fred Bailard | 415-229-8402 Office 415-686-5537 Cell 415-398-3111 Fax |

| | | | |
|---|---|---|--|
| Seacoast Commerce Bank www.sccombank.com/ | San Diego, Los Angeles, Orange, Sacramento, San Francisco | Allison Disarro, Senior Vice President, Property Management & HOA Banking | 619-922-6708 Cell adisarro@sccombank.com |
| Silvergate Bank www.silvergatebank.com/ | La Jolla | Scott Yates, Vice President, Branch Manager | 858-202-0508 Office 858-775-7300 Cell syates@silvergatebank.com |

This chart is just one of the many legal publications and services offered by C.A.R. to its members. For a complete listing of C.A.R.'s legal products and services, please visit [C.A.R. Member Legal Services](#).

Readers who require specific advice should consult an attorney. C.A.R. members requiring legal assistance may contact C.A.R.'s Member Legal Hotline at (213) 739-8282, Monday through Friday, 9 a.m. to 6 p.m. and Saturday, 10 a.m. to 2 p.m. C.A.R. members who are broker-owners, office managers, or Designated REALTORS® may contact the Member Legal Hotline at (213) 739-8350 (Monday – Friday) to receive expedited service. Members may also submit online requests to speak with an attorney on the Member Legal Hotline by going to <http://www.car.org/legal/legal-hotline-access/>. Written correspondence should be addressed to:

CALIFORNIA ASSOCIATION OF REALTORS®
Member Legal Services
525 South Virgil Avenue
Los Angeles, CA 90020

Copyright© 2022 CALIFORNIA ASSOCIATION OF REALTORS® (C.A.R.). Permission is granted to C.A.R. members to reprint this material in hardcopy or PDF format only for personal use or with individual clients. This material may not be used or reproduced for commercial purposes. Other reproduction or use is strictly prohibited without the express written permission of the C.A.R Legal Department. All rights reserved. Revised by Robert Bloom, Esq.

The information contained herein is believed accurate as of June 6, 2022. It is intended to provide general answers to general questions and is not intended as a substitute for individual legal advice. Advice in specific situations may differ depending upon a wide variety of factors. Therefore, readers with specific legal questions should seek the advice of an attorney.